

Radu VRANCEANU

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INTERETS DE RECHERCHE

Economie de l'information, Modélisation économique, Economie expérimentale

FORMATION

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|------|---|
| 1999 | HDR (Habilitation à Diriger des Recherches), Université Paris 1 Panthéon-Sorbonne, France |
| 1994 | Doctorat en Economie, Université Paris 2 Panthéon-Assas, France |
| 1991 | DEA d'Economie Appliquée, Institut d'Etudes Politiques, France |
| 1984 | Diplômé, Academia de Studii Economice din Bucuresti, Roumanie |

EXPERIENCE PROFESSIONNELLE

Positions académiques principales

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|----------------|---|
| 2001 - Présent | Professeur, ESSEC Business School, France |
| 1998 - 2001 | Professeur associé, ESSEC Business School, France |
| 1994 - 1998 | Professeur assistant, ESSEC Business School, France |

Autres affiliations académiques

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|----------------|---|
| 2020 - Présent | Réfèrent à l'intégrité scientifique, ESSEC Business School, France |
| 2016 - Présent | Président du Comité Déontologique, ESSEC Business School, France |
| 2015 - 2018 | Responsable de département, ESSEC Business School, France |
| 2014 - 2015 | Vice doyen des professeurs, ESSEC Business School, France |
| 2001 - 2014 | Directeur de la recherche, ESSEC Business School, France |
| 2003 - Présent | Chercheur à THEMA (UMR 8184) CNRS, Université de Cergy-Pontoise, France |

Autres expériences professionnelles

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| 2000 - 2001 | Autre, ONU, Suisse |
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Articles

- BESANCENOT, D. et VRANCEANU, R. (2021). The generosity spillover effect of pledges in a two-person giving game. *Journal of Behavioral and Experimental Economics*, 90.
- CONTENSOU, F. et VRANCEANU, R. (2021). Working time and wage rate differences: Revisiting the role of preferences and labor scarcity. *Research in Economics*, 75(2), pp. 164-175.
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- VRANCEANU, R., SUTAN, A. et DUBART, D. (2019). Discontent with Taxes and the Timing of Taxation: Experimental Evidence. *Revue Economique*, 70(6), pp. 1227-1240.
- SUTAN, A., GROLLEAU, G., MATEU, G. et VRANCEANU, R. (2018). "Facta Non Verba": An Experiment on Pledging and Giving. *Journal of Economic Psychology*, 65, pp. 1-15.
- LAMIRAUD, K. et VRANCEANU, R. (2018). Group Gender Composition and Economic Decision-Making: Evidence from the KallystéE Business Game. *Journal of Economic Behavior and Organization*, 145, pp. 294-305.
- PEIA, O. et VRANCEANU, R. (2018). The Cost of Capital in a Model of Financial Intermediation with Coordination Frictions. *Oxford Economic Papers*, 70(1), pp. 266-285.
- BESANCENOT, D. et VRANCEANU, R. (2017). A Model of Scholarly Publishing with Hybrid Economic Journals. *Theory and Decision*, 82(1), pp. 131-150.
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- JUNG, S. et VRANCEANU, R. (2017). Gender Interaction in Teams: Experimental Evidence on Performance and Punishment Behavior. *Korean Economic Review*, 33(1), pp. 95-126.
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- GROLLEAU, G., SUTAN, A. et VRANCEANU, R. (2016). Do People Contribute More to Intra-temporal or Inter-temporal Public Goods? *Research in Economics*, 70(1), pp. 186-195.
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- BESANCENOT, D. et VRANCEANU, R. (2015). Fear of Novelty: A Model of Scientific Discovery with Strategic Uncertainty. *Economic Inquiry*, 53(2), pp. 1132-1139.
- VRANCEANU, R., EL OUARDIGHI, F. et DUBART, D. (2015). Team Production with Punishment Option: Insights from a Real Effort Experiment. *Managerial and Decision Economics*, 36(3), pp. 408-420.
- VRANCEANU, R. (2014). Corporate Profit, Entrepreneurship Theory and Business Ethics. *Business Ethics: A European Review*, 23(1), pp. 50-68.
- BESANCENOT, D. et VRANCEANU, R. (2014). Experimental Evidence on the 'Insidious' Illiquidity Risk. *Research in Economics*, 68(4), pp. 315-323.
- BALLET, J., BAZIN, D. et VRANCEANU, R. (2013). A Note on Cooperative Strategies in Gladiators' Games. *Games*, 4(2), pp. 200-207.
- EL OUARDIGHI, F., KOGAN, K. et VRANCEANU, R. (2013). Publish or Teach? Analysis of the Professor's Optimal Career Path. *Journal of Economic Dynamics and Control*, 37(10), pp. 1995-2009.
- VRANCEANU, R. et BESANCENOT, D. (2013). The Spending Multiplier in a Time of Massive Public Debt: The Euro-Area Case. *Applied Economics Letters*, 20(8), pp. 758-762.
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- VRANCEANU, R., SUTAN, A. et DUBART, D. (2012). Trust and Financial Trades: Lessons from an Investment Game Where Reciprocators Can Hide Behind Probabilities. *Journal of Socio-Economics*, 41(1), pp. 72-78.
- BESANCENOT, D., HUYNH, K. et VRANCEANU, R. (2011). A Matching Model of the Academic Publication Market. *Journal of Institutional and Theoretical Economics*, 167(4), pp. 708-725.
- BESANCENOT, D. et VRANCEANU, R. (2011). Banks' Risk Race: A Signaling Explanation. *International Review of Economics and Finance*, 20(4), pp. 784-791.
- VRANCEANU, R. (2011). Four Myths and a Financial Crisis. *Thunderbird International Business Review*, 53(2), pp. 151-171.
- BALLET, J., BAZIN, D. et VRANCEANU, R. (2011). Le jeu des gladiateurs : Un spectacle de qualité. *Mathématiques et Sciences Humaines*, 195(3), pp. 75-85.
- NAIDITCH, C. et VRANCEANU, R. (2011). Remittances as a Social Status Signaling Device. *Research in Economics*, 65(3), pp. 305-318.

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- BESANCENOT, D. et VRANCEANU, R. (2009). Multiple Equilibria in Firing Game with Impartial Justice. *Labour Economics*, 16(3), pp. 262-271.
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- VRANCEANU, R. (2006). La théorie économique au début du XXIème siècle. *Sociétal*, pp. 28-35.
- VRANCEANU, R. (2005). Financial Architecture and Manager Dishonesty: Lessons from US Corporate Scandals. *Acta Oeconomica*, pp. 1-22.
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- BESANCENOT, D. et VRANCEANU, R. (2003). Credibility Costs in the Monetary Integration Game. *The Economics of Transition*, pp. 727-741.
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- CERNAT, L. et VRANCEANU, R. (2002). Globalization and Development: New Evidence from Central and Eastern Europe. *Comparative Economic Studies*, pp. 119-136.
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- VRANCEANU, R. et WARIN, T. (2001). EMU: Optimal Fiscal Strategy and the Punishment Effectiveness. *Review of International Economics*, pp. 494-504.
- GUYOT, M. et VRANCEANU, R. (2001). European Defence: The Cost of Partial Integration. *Defence and Peace Economics*, pp. 157-174.
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- GUYOT, M. et VRANCEANU, R. (1997). Quelle réglementation pour le secteur de la Défense : l'expérience américaine. *Revue française d'économie*, pp. 167-194.

FOURÇANS, A. et VRANCEANU, R. (1996). Chômage structurel et emploi dans les économies en transition. *Revue française d'économie*, pp. 3-28.

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FOURÇANS, A. et VRANCEANU, R. (1995). The Impact of Enterprise Reform on Labor Markets in Transitional Economies : A Multi-sector Model. *Economic Systems*, pp. 285-303.

VRANCEANU, R. (1993). Le chômage en Roumanie. *Le Courrier des Pays de l'Est*.

Ouvrages et édition d'ouvrages

GUYOT, M. et VRANCEANU, R. (2008). *Economie managériale (2ème édition)*. 2 ed. Gualino. Lextenso éditions, 451 pages.

DAIANU, D. et VRANCEANU, R. (2006). *Frontiere etice ale capitalismului*. Editura Polirom, 304 pages.

GUYOT, M. et VRANCEANU, R. (2004). *Bazele Microeconomiei Intreprinderii*. Polirom, 302 pages.

CONTENSOU, F. et VRANCEANU, R. (2003). *Macroéconomie. Outils d'analyse, monnaie européenne et ouverture internationale*. ESKA, 308 pages.

GUYOT, M. et VRANCEANU, R. (2002). *Introduction à la microéconomie des entreprises*. Dunod, 304 pages.

DAIANU, D. et VRANCEANU, R. (2002). *România si Uniunea Europeana*. Polirom, 318 pages.

CONTENSOU, F. et VRANCEANU, R. (2000). *Working Time: Theory and Policy Implications*. Edward Elgar Publishing Ltd, 220 pages.

CONTENSOU, F. et VRANCEANU, R. (1996). *Introduction à la théorie macroéconomique*. ESKA, 245 pages.

DJELIC, M.L. et VRANCEANU, R. [Eds] (2007). *Moral Foundations of Management Knowledge*. Edward Elgar Publishing Ltd.

DAIANU, D. et VRANCEANU, R. [Eds] (2005). *Ethical Boundaries of Capitalism*. Ashgate Publishing Limited.

Chapitres d'ouvrage

VRANCEANU, R. (2014). Economic Policies and the Debt/GDP Constraint: The European Challenge. Dans: *The Eurozone Crisis and the Future of Europe: The Political Economy of Further Integration and Governance*. 1st ed. Macmillan, pp. 60-82.

VRANCEANU, R. (2012). Clés d'analyse de la conjoncture macroéconomique. Dans: *Gestion de patrimoine : clés et outils*. 1st ed. ESSEC Business School, pp. 30-50.

BESANCENOT, D. et VRANCEANU, R. (2009). Migratory policy in developing countries: How to bring best people back? Dans: *Post-accession Romania: Issues and Prospects*. 1st ed. National Bank of Romania & Vega Prod 94, pp. 113-136.

VRANCEANU, R. (2009). Repérer les moments critiques, évaluer les politiques. Dans: *Le leadership responsable. Un allié sûr contre la crise*. 1st ed. Gualino. Lextenso éditions, pp. 287-303.

VRANCEANU, R. (2007). The Moral Layer of Contemporary Economics: A Virtue-ethics Perspective. Dans: *Moral Foundations of Management Knowledge*. 1st ed. Edward Elgar Publishing Ltd, pp. 134-155.

VRANCEANU, R. (2005). Deregulating Dishonesty: Lessons from the US Corporate Scandals. Dans: *Ethical Boundaries of Capitalism*. 1st ed. Ashgate Publishing Limited, pp. 219-238.

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Actes d'une conférence

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BESANCENOT, D. et VRANCEANU, R. (2005). Managerial Dishonesty and the Macroeconomic Equilibrium. Dans: *Proceedings of the 31st EIBA Annual Conference. Landscapes and Mindscapes in a Globalized World*. European International Business Academy (EIBA).

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BESANCENOT, D. et VRANCEANU, R. (2000). Endogenous Corruption Risk and Foreign Investment in Developing Countries. Dans: *Proceedings of the Globalization in the 21st Century Conference: International Business Volume II*. International Trade and Finance Association (ITFA), pp. 415-429.

VRANCEANU, R. (1999). Working Hours in a Matching Model with Policy Implications. Dans: *Papers from the 1999 EALE Conference*. Maastricht University.

VRANCEANU, R. (1998). A Two Period Model of Wage Bargaining in Transitional Economies. Dans: *The Global Economy at the Turn of the Century*. pp. 293-310.

FOURÇANS, A. et VRANCEANU, R. (1998). Fiscal Coordination in the EMU: A Theoretical and Policy Perspective. Dans: *The Global Economy at the Turn of the Century*. pp. 363-380.

CONTENSOU, F. et VRANCEANU, R. (1997). Effects of Working Time Constraints on Employment : A Two-sector Model. Dans: *Papers from the 1997 EALE Conference (CD ROM)*. University of Aarhus, pp. 1-19.

GUYOT, M. et VRANCEANU, R. (1997). Intégration européenne et adaptation stratégique du secteur industriel français de la défense. Dans: *Information et économie publique appliquée*. Financial Management Association (FMA), pp. 155-162.

SOUVETON, R. et VRANCEANU, R. (1997). The Risk of Default on Public Debts in a Monetary Union : The Case for a European Compensation Fund. Dans: *International Business in the New Millennium, vol. III*. Texas A&M International University Press, pp. 645-659.

FOURÇANS, A. et VRANCEANU, R. (1996). A Simulation of the Impact of Labor Market Regulations in Central and Eastern Europe. Dans: *Papers and Proceedings*. Academy of Economics and Finance (AEF), pp. 185-194.

CONTENSOU, F. et VRANCEANU, R. (1996). Daily Working Hours, Unemployment and the Generalised Production Function. Dans: *Eighth EALE Annual Conference*. KEPE (Centre of Planning and Economic Research), pp. 1-19.

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Conférences

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VRANCEANU, R., LAMIRAUD, K. et DUBART, D. (2014). Group Gender Composition Tolerance to Risk and Economic Performance. New Evidence from an Original Business Game. Dans: 5th Annual Meeting of the French Experimental Economics Association (ASFEE).

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AUTRES ACTIVITES DE RECHERCHE

Membre d'un comité de lecture

Depuis 2007 Global Economy Journal

2002 - 2003 Economic Systems

Relecteur pour :

Business and Society, Business Ethics: A European Review, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Labour Economics, Nature Human Behaviour, Plos One, Review of International Economics

Affiliations

2015 - 2019 Membre du WES Expert Group (Analyse Economique <http://www.cesifo-group.de/>)

Depuis 2009 Membre de l'Association Française d'Economie Experimentale, France

Supervision de thèses / HDR

2016 Oana PEIA (ESSEC Business School), Co-directeur de thèse, Premier Poste : Assistant Professor - University College Dublin School of Economics

2012 E. VALAT (Université Paris 2 Panthéon-Assas), Co-directeur de thèse, Premier Poste : Researcher, INED

2009 C. NAIDITCH (Université Paris 1 Panthéon-Sorbonne), Co-directeur de thèse, Premier Poste : Lecturer, University of Lille

2007 M. MANGOT (ESSEC Business School), Co-directeur de thèse, Premier Poste : Free-lance consultant

2005 C. BEN LAKHDAR (Université Paris 1 Panthéon-Sorbonne), Co-directeur de thèse, Premier Poste : Professor, University of Lille

2004 K. ROMANIUK (Université Paris 1 Panthéon-Sorbonne), Co-directeur de thèse, Premier Poste : Professor, China

ACTIVITES PROFESSIONNELLES

Consulting

2006 Expert Indépendant pour la Commission Européenne et OSB Consulting (Autriche) - Peer Review de "Incentives for indefinite contracts in Spain"

2005 Financing defense firms in France (and Europe), une étude sous la coordination de M. Guille et J. Belin, Université Paris 2, financée par le Ministère Français de la Défense

2003 - 2004 Projet financé par l'IER et l'UE : "Romanian monetary policy and institutions: meeting the EU challenge"

2002 Projet financé par l'IER et l'UE : Deregulating International Movements of Capital in Romania

2001 Projet soutenu par l'IER et la Banque Mondiale : Romanian Monetary Policy 1995-2001

Autres activités professionnelles

2017 - Présent Membre externe du Comité Scientifique de la Burgundy School of Business, France

2017 - Présent Membre du think tank Generation Libre

2010 - 2011 Président Elu du ITFA