

Geneviève HELLERINGER

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Department: Public & Private Policy

ESSEC Business School

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Country of origin: France

EDUCATION

| | |
|------|--|
| 2014 | MSc Experimental Psychology, University of Oxford, United Kingdom |
| 2010 | Doctorat in Private Law, Université Paris 1 Panthéon-Sorbonne, France |
| 2009 | M2 Legal Sociology, Université Paris 2 Panthéon-Assas, France |
| 2003 | M2 Proprietary and Contract Laws, Université Paris 1 Panthéon-Sorbonne, France |
| 1999 | Juris Doctor, Columbia University, United States of America |
| 1996 | Msc Science in Management, ESSEC Business School, France |

EMPLOYMENT

Full-time academic positions

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|----------------|---|
| 2018 - Present | Professor, ESSEC Business School, France |
| 2011 - 2018 | Associate Professor, ESSEC Business School, France |
| 2010 - Present | Fellow, Institute of European and Comparative Law, University of Oxford, United Kingdom |
| 2008 - 2011 | Assistant Professor, ESSEC Business School, France |

Other affiliations and appointments

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| 2020 - 2023 | CO Track Head DROIT, ESSEC Business School, France |
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Other professional experiences

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| 1999 - Present | Member of the NY and Paris bar. 5-year experience in top-tier international law firms in New York and Paris (M&A; private equity, dispute resolution), Barreau de Paris, France |
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GRANTS AND HONORS

Awards and Honors

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| 2012 | Isoré Prize from the Chancellerie des universités de Paris for her book Les clauses du contrat. Essai de typologie LGDJ 2012 |
| 2012 | Grand Prix Durieux de l'Académie des Sciences Morales et Politiques for the book Les clauses du contrat. Essai de typologie LGDJ 2012 |
| 2012 | Award from the Revue des Contrats for the book Les clauses du contrat. Essai de typologie LGDJ 2012 |

Grants

2006

Improving Human Potential Network Grant, European Commission, Belgium

PUBLICATIONS

Journal Articles

GELTER, M. and HELLERINGER, G. (2018). Opportunity Makes a Thief: Corporate Opportunities as Legal Transplant and Convergence in Corporate Law. *Berkeley Business Law Journal*, 15(1), pp. 92-153.

HELLERINGER, G. (2017). Anatomy of the New French Law of Contract. *European Review of Contract Law*, 13(4), pp. 355-375.

HELLERINGER, G. (2017). Au-delà du code de la consommation, l'acquis européen. *Revue Trimestrielle de Droit Europeen*, 2017(2), pp. 336-2 / 336-20.

HELLERINGER, G. and SIBONY, A.L. (2017). European Consumer Protection Through the Behavioral Pense. *Columbia Journal of European Law*, 23(3), pp. 607-646.

HELLERINGER, G. (2017). Extension du relevé d'office des clauses abusives aux clauses illicites. *Revue Trimestrielle de Droit Europeen*, 2017(3), pp. 336-343.

CASTELLANO, G.G. and HELLERINGER, G. (2017). Shedding Light on EU Financial Regulators: A Sociological and Psychological Perspective. *Hastings International and Comparative Law Review*, 40(1), pp. 69-121.

ALEMANNI, A., HELLERINGER, G. and SIBONY, A.L. (2016). Brève introduction à l'analyse comportementale du droit. *Recueil Dalloz*, 192(16), pp. 911-914.

BONNEAU, T. and HELLERINGER, G. (2016). Chronique comptes, crédits et moyens de paiement : Comptes - Pouvoirs des représentants légaux - vérification par le banquier. *Banque et Droit*, (169), pp. 12-16.

BONNEAU, T. and HELLERINGER, G. (2016). Chronique comptes, crédits et moyens de paiement : Prêt - Cautionnement - Clause de conciliation préalable - Opposabilité des exceptions - exception purement personnelle au débiteur. *Banque et Droit*, (167), pp. 20-24.

SIBONY, A.L., HELLERINGER, G. and ALEMANNI, A. (2016). L'analyse comportementale du droit manifeste pour un nouveau champ de recherche en Europe. *Revue Internationale de Droit Economique*, 2016(3), pp. 315-338.

BONNEAU, T. and HELLERINGER, G. (2015). Chronique comptes, crédits et moyens de paiement : Chèques - Opposition - Utilisation frauduleuse - Demande d'avis de sort concernant les chèques frappés d'opposition - Convention de fourniture d'information. *Banque et Droit*, (164), pp. 20-27.

BONNEAU, T. and HELLERINGER, G. (2015). Chronique comptes, crédits et moyens de paiement : Compte bancaire - virement effectué par un mandataire - preuve du contrat de mandat. *Banque et Droit*, (163), pp. 24-29.

GELTER, M. and HELLERINGER, G. (2015). Lift not the Painted Veil! To Whom Are Directors' Duties Really Owed? *University of Illinois Law Review*, 2015(3), pp. 1069-1118.

BERGE, J.S. and HELLERINGER, G. (2015). Operating International Law in a Global Context: Presentation of a Three Steps Method. *Australian International Law Journal*, 21, pp. 1-18.

HELLERINGER, G. and BONNEAU, T. (2014). Chronique Droit Bancaire : Billets à ordre - Aval - Art. L. 341-4 du Code de la consommation. *Banque et Droit*, (154), pp. 16-20.

HELLERINGER, G. and BONNEAU, T. (2014). Chronique droit bancaire : Chèque Falsification – Responsabilité du titulaire du compte – Lien de causalité – Faute de la victime. *Banque et Droit*, (155), pp. 30-35.

HELLERINGER, G. and BONNEAU, T. (2014). Chronique Droit Bancaire : Faux chèque - Responsabilité du titulaire du compte - Faute de vigilance. *Banque et Droit*, (149), pp. 16-21.

HELLERINGER, G. and BONNEAU, T. (2014). Chronique Droit Bancaire : Lettre de change – Signature. *Banque et Droit*, (156), pp. 16-21.

BONNEAU, T. and HELLERINGER, G. (2014). Comptes, crédits et moyens de paiement : Découvert – Taux effectif global – Commission d'intervention. *Banque et Droit*, (158), pp. 18-24.

HELLERINGER, G. and GARCIA, K. (2014). Le Rayonnement des droits de l'Homme et des droits fondamentaux en droit privé. *Revue Internationale de Droit Comparé*, 66(2), pp. 283-336.

HELLERINGER, G. (2014). Union Bancaire. Mécanisme de résolution unique (MRU) : accord du conseil. *International Review of Financial Services*, pp. 73-74.

HELLERINGER, G. and BONNEAU, T. (2013). Chronique Droit Bancaire. *Banque et Droit*, (152), pp. 16-22.

BONNEAU, T. and HELLERINGER, G. (2013). Chronique Droit Bancaire. *Banque et Droit*, (151), pp. 19-24.

HELLERINGER, G. and BONNEAU, T. (2013). Chronique Droit Bancaire. *Banque et Droit*, (153), pp. 16-22.

HELLERINGER, G. and BONNEAU, T. (2013). Chronique Droit Bancaire : Lettre de change - Endossement - Escompte - Restriction conventionnelle. *Banque et Droit*, (150), pp. 24-29.

HELLERINGER, G. (2013). Chronique Jurisprudence française intéressant le droit de l'Union - Avec quelle force le collier de la directive « vente » enserme-t-il la liberté contractuelle ? *Revue Trimestrielle de Droit Europeen*, pp. 292-39.

HELLERINGER, G. (2013). Judicial Melodies and Scholarly Harmonies – The Music of French Legal Interpretation. *Rechts Zeitschrift fur ausländisches und internationales Privatrecht*, 77(2), pp. 345-367.

HELLERINGER, G. (2012). La culture juridique française en matière de loyauté commerciale. *Revue Trimestrielle de Droit Europeen*, (2), pp. 510-514.

HELLERINGER, G. (2012). Le dirigeant à l'épreuve des opportunités d'affaires. *Recueil Dalloz*, (24), pp. 1560-1566.

HELLERINGER, G. (2011). Medical Malpractice and Compensation in France. *Chicago-Kent Law Review*, 86(3), pp. 1125-1138.

HELLERINGER, G. (2011). Pacte extra-statutaire, office du juge et sanction de l'inexécution. *Recueil Dalloz*, (33), pp. 2315-2320.

HELLERINGER, G. (2010). Ne pas renouveler une adhésion : une prérogative contractuelle. *Recueil Dalloz*, (36).

HELLERINGER, G. (2010). Protection du consommateur : Un compromis d'arbitrage ne constitue pas une clause abusive. *Semaine Juridique*, (38).

HELLERINGER, G. (1999). Comment on European telecommunications licensing. *Columbia Journal of European Law*, (3), pp. 493.

Books and book editor

BERGÉ, J.S. and HELLERINGER, G. (2017). *Operating Law in a Global Context: Comparing, Combining and Prioritising*. Edward Elgar Publishing Ltd, 235 pages.

HELLERINGER, G. (2012). *Les clauses du contrat*. LGDJ Lextenso éditions, 449 pages.

EIDENMÜLLER, H., HELLERINGER, G., ENRIQUES, L. and VAN ZWIETEN, K. [Eds] (2020). *COVID-19 and Business Law*. Oxford: Beck/Hart/Nomos.

BERGÉ, J.S. [Eds] (2017). *Operating Law in a Global Context. Comparing, Combining and Prioritising*. Cheltenham: Edward Elgar Publishing Ltd.

HELLERINGER, G. and PURNHAGEN, K. [Eds] (2013). *Towards a European Legal Culture*. C.H. Beck, Hart & Nomos.

Book chapters

HELLERINGER, G. (2022). EU vs Greenwashing: The Birth Pangs of Transparency, Comparability, Cooperation and Leadership. In: A Engert, L Enriques, G Ringe, U Varotttil, T Wetzler eds. *Business Law and the Transition to a Net Zero Economy*. 1st ed. C.H. Beck, Hart & Nomos, pp. 19-24.

HELLERINGER, G. (2021). Conflict of Interest and Decision-Making. In: Stefan Grundmann, Philipp Hacker eds. *Theories of Choice: The Social Science and the Law of Decision Making*. 1st ed. Oxford: Oxford University Press, pp. 265-282.

CORRADI, M. and HELLERINGER, G. (2021). Board duties: the duty of loyalty and self-dealing. In: Afra Afsharipour, Martin Gelter eds. *Comparative Corporate Governance*. 1 ed. Edward Elgar Publishing Ltd, pp. 200-219.

BUSCH, D., HELLERINGER, G. and COLAERT, V. (2020). An 'Assist-Your-Customer Obligation' for the Financial Sector? In: Veerle Colaert, Danny Busch, Thomas Incalza eds. *European Financial Regulation. Levelling the Cross-Sectoral Playing Field*. 1st ed. Oxford: Hart Publishing, pp. 343-376.

CASTELLANO, G.G. and HELLERINGER, G. (2019). The Social Psychology of Financial Regulatory Governance! In: Emiliós Avgouleas, David C. Donald eds. *The Political Economy of Financial Regulation*. 1st ed. Cambridge: Cambridge University Press, pp. 160-188.

HELLERINGER, G. (2019). La protection des consommateurs de produits financiers. Exemple d'analyse comportementale du droit. In: *Mélanges en l'honneur du professeur Laurent Aynès. Liberté, justesse, autorité*. 1st ed. LGDJ Lextenso éditions, pp. 287-295.

HELLERINGER, G. (2019). Related Party Transactions in France: A Critical Assessment. In: Luca Enriques, Tobias H. Tröger eds. *The Law and Finance of Related Party Transactions*. 1st ed. Cambridge: Cambridge University Press, pp. 400-425.

HELLERINGER, G. (2019). Consumer Finance 3.0 - Behavioural Insights, Big Data and Digital Technologies. In: Nikita Aggarwal, Horst Eidenmüller, Luca Enriques, Jennifer Payne, Kristin Zwieten eds. *Autonomous Systems and the Law*. 1st ed. C.H. Beck, Hart & Nomos, pp. 51-54.

HELLERINGER, G. and SKINNER, C. (2019). Conflicts of interest: Comparing Compliance and Culture in the US and the UK. In: Danny Busch, Guido Ferrarini, Gerard van Solinge eds. *Governance of Financial Institutions*. 1st ed. Oxford: Oxford University Press, pp. 489-514.

GELTER, M. and HELLERINGER, G. (2019). Fiduciary Principles in European Civil Law Systems. In: Evan J. Criddle, Paul B. Miller, Robert H. Sitkoff eds. *The Oxford Handbook of Fiduciary Law*. 1st ed. Oxford: Oxford University Press, pp. 583-602.

- GELTER, M. and HELLERINGER, G. (2018). Corporate Opportunities in the UA and in the UK: How Differences in Enforcement Explain Differences in Substantive Fiduciary Duties. In: *Research Handbook on Fiduciary Law*. 1st ed. Edward Elgar Publishing Ltd, pp. 331-352.
- HELLERINGER, G. (2018). Les effets réels du contrat. Le charme discret de la continuité. In: *La réécriture du Code civil. Le droit français des contrats après la réforme de 2016*. 1st ed. Société de Législation Comparée, pp. 207-225.
- HELLERINGER, G. (2018). A Behavioural Perspective on Consumer Finance. In: Hans-W. Micklitz, Anne-Lise Sibony, Fabrizio Esposito eds. *Research Methods in Consumer Law*. 1st ed. Cheltenham: Edward Elgar Publishing Ltd, pp. 334-355.
- AYTON, P. and HELLERINGER, G. (2017). Arbitration and Psychology. Bias, Self-insight in Judgement and the Arbitrator's Impartiality. In: *The Roles of Psychology in International Arbitration*. 1st ed. Wolters Kluwer, pp. 21-44.
- HELLERINGER, G. (2017). The Proprietary Effects of Contracts. In: *The Code Napoleon Rewritten*. 1st ed. Bloomsbury Publishing Plc, pp. 207-225.
- HELLERINGER, G. (2016). Possibilities, Limitations and Applications in European Law and Economics - Designing Disclosures: Testing the Efficacy of Disclosure in Retail Investment Advice. In: *Nudging - Possibilities, Limitations and Applications in European Law and Economics*. 1st ed. Springer, pp. 153-167.
- HELLERINGER, G. and GARCIA, K. (2016). Quelle influence pour les droit des l'homme et les droits fondamentaux en droit privé français ? In: *The Influence of Human Rights and Basic Rights in Private Law*. 1st ed. Springer, pp. 247-294.
- SIBONY, A.L. and HELLERINGER, G. (2015). EU Consumer Protection and Behavioural Sciences: Revolution or Reform? In: *Nudge and the Law: A European Perspective*. 1st ed. Bloomsbury Publishing Plc, pp. 209-233.
- HELLERINGER, G. (2015). Retail Investors and Disclosure Requirements. In: *European Perspectives on Behavioural Law and Economics*. 1st ed. Springer, pp. 193-209.
- GELTER, M. and HELLERINGER, G. (2014). Constituency Directors and Corporate Fiduciary Duties. In: *Philosophical Foundations of Fiduciary Law*. 1st ed. Oxford University Press, pp. 302-320.
- HELLERINGER, G. (2013). Deciphering European Legal Culture. In: *Towards a European Legal Culture*. 1st ed. C.H. Beck, Hart & Nomos, pp. 243-269.
- HELLERINGER, G. (2013). Les conflits d'intérêts au sein de l'entreprise multinationale. In: *L'entreprise multinationale dans tous ses États*. 1st ed. Dalloz, pp. 131-151.
- HELLERINGER, G. (2011). Le contentieux à forte charge symbolique : le cas de la responsabilité sociale des entreprises. In: *Lobbying et procès orchestrés*. 1st ed. Larcier, pp. 47-66.
- HELLERINGER, G. (2009). Quand les parties font leur loi. In: *Repenser le contrat*. 1st ed. Dalloz, pp. 275-305.

Conferences

- HELLERINGER, G. (2023). Controlling Non-Controlling Shareholders. In: 2023 A Theoretical Inquiry in the Law - Controlling Shareholders and Control-Enhancing Mechanisms. Tel Aviv.
- HELLERINGER, G. and GOLD, A. (2023). A Comparison of Contractual Good Faith and Loyalty. In: 2023 International Fiduciary Law Conference. Düsseldorf.

- HELLERINGER, G. and SKINNER, C. (2023). The Hardening of ESG: Challenges and Opportunities. In: 2023 Global Corporate Governance Colloquium. Seoul.
- HELLERINGER, G. (2022). The Challenges of Financial Supervision. In: 2022 Financial Regulation: Between Policy and Politics. New York.
- HELLERINGER, G. and CORRADI, M. (2019). Board Duties: The Duty of Loyalty and Self-Dealing. In: 2019 Comparative Corporate Governance Workshop.
- HELLERINGER, G. (2019). Codification in Civil Law Jurisdictions. In: 2019 Codes in Economic Contract Theory and Law.
- HELLERINGER, G. (2018). Conflicts of Interest and Standards of Behaviour. In: 2nd International Fiduciary Law Conference.
- HELLERINGER, G. (2018). Conflicts of Interest: Compliance and Culture. In: 2018 Corporate Governance in Financial Institutions.
- HELLERINGER, G. and SINACEUR, M. (2018). Entering and Exiting Relationships. In: 2018 Empirical Methods for Legal Studies.
- HELLERINGER, G. (2018). The Cutting Edge of Consumer Finance and Energy Law : Behavioural Insights - Big Data – Digital Technologies. In: 2018 University of Chicago Law Review symposium on “Personalized Law.”.
- HELLERINGER, G. (2017). Conflicts of Interest Rules: A Cross Sectorial Analysis. In: Regulating Finance in a Post-sectoral World.
- HELLERINGER, G. (2017). Decision Making in Organised Public Governance and Networks. In: Theories of Choice. The Social Science and the Law of Individual, Collective and Organisational Decision Making.
- GELTER, M. and HELLERINGER, G. (2017). Opportunity Makes a Thief. Corporate Opportunities as Legal Transplant and Convergence in Corporate Law. In: 34th Annual Conference of the European Association of Law & Economics (EALE).
- HELLERINGER, G. (2017). The French Model and its Limits. In: The Law and Finance of Related Party Transactions.
- HELLERINGER, G. (2017). Trust Me, I Have a Conflict of Interest! Efficacy of Disclosure in Retail Investment Advice. In: WINK: The Nudge Conference.
- HELLERINGER, G. (2016). Analyse comportementale de la responsabilité civile. In: Flexibles Notions – La responsabilité civile, conférence Laboratoire de Sociologie juridique.
- HELLERINGER, G. and AYTON, P. (2016). Arbitration and Psychology. In: International Contracts, Arbitration and ADR Conference.
- HELLERINGER, G. (2016). Crisis and Innovation in the European Union: Beyond Populism and Managerialism. In: Workshop: Crisis and Innovation in the European Union: Beyond Populism and Managerialism.
- HELLERINGER, G. (2016). Financial Literacy: A Call on Paternalism. In: Oxford-LSE Law & Finance Conference.
- HELLERINGER, G. (2016). Psychological Insights on Mandatory Disclosures. In: Oxford Law Faculty Conference.

HELLERINGER, G. (2016). Trust Me, I Have a Conflict of Interest! Efficacy of Disclosure in Retail Investment Advice. In: 7th International Conference of the French Association of Experimental Economics.

HELLERINGER, G. and CASTELLANO, G. (2015). Sharing, Ranking, Matching, and Pricing: A Socio-Psychological Perspective on EU Financial Regulators. In: Social Legal Studies Association (SLSA) Annual Conference 2015.

HELLERINGER, G. (2015). The Trust Dilemma. A law and Psychology Approach. In: 2015 Behavioural Science and Policy Conference.

HELLERINGER, G. (2014). 5 Keys to Successfully Negotiate the Settlement You Need. In: 5th ICC International Commercial Mediation Conference.

HELLERINGER, G. (2014). Behavioural Law and Economics in the Context of Financial Markets Regulation. In: 3rd Law and Economics Conference.

HELLERINGER, G. (2014). Deterministic Brains and Responsibility. In: Moral Values and Private Law III Conference.

HELLERINGER, G. and GELTER, M. (2014). Fiduciary Duties of Directors: Unveiling the Diversity. In: 2014 Association of American Law Schools Annual Meeting.

GELTER, M. and HELLERINGER, G. (2014). Follow the Crowd or Your Conscience - An Experimental Study of Identity and Other-Regarding Preferences. In: European Summer Symposium in Economic Theory.

HELLERINGER, G. (2013). EU Financial Law and Behavioural Studies. In: Nudging in Europe Conference.

HELLERINGER, G. and GELTER, M. (2013). Unveiling the Hidden Diversity in Corporate Fiduciary Duties. In: Philosophical Foundations of Fiduciary Law.

Invited speaker

HELLERINGER, G. (2020). Commercial Law and Financial Services. In: British-European Relations Post Brexit: A Legal Kaleidoscope, The Institute of European and Comparative Law. Oxford (Virtual).

CORRADI, M. and HELLERINGER, G. (2019). Directors' Self-Dealing: Comparative Approach. In: Fordham Law School Corporate Law Conference. New York.

OTHER RESEARCH ACTIVITIES

Chief Editor

Since 2018 Journal of Financial Regulation

Associate Editor

2017 Journal of Financial Regulation

Editorial Board Membership

2015 - 2019 Journal of Financial Regulation

Organisation of a conference

Since 2016 Member of the Organizing Committee The Global Pound Conference Series 2016-17: Shaping the Future of Dispute Resolution and Improving Access to Justice

Since 2015 Member of the Organizing Committee for the 2nd ICC International Mediation Round Table

Affiliations

- Since 2014 Academic member of the Comité National de l'Arbitrage
- Since 2014 Academic member of the Société de Législation Comparée
- Since 2013 Academic member of the De Ly group on international contracts
- Since 2012 Academic member of the European Law Institute
- Since 2012 Academic Member of the Society for Empirical Legal Studies
- Since 2011 Member of TransEurope Experts

Other research activities

- 2012 - 2014 Invited Academic Fellow, Max Planck Institute Hamburg
- Since 2015 Member of the Advisory Committee for 2015 ICC International Mediation Conference (Nov 10, 2015): "Effective Dispute Management for Better Business"

PROFESSIONAL ACTIVITIES

Other professional activities

- 2021 - Present Member of the Board of Appeal of the European Supervisory Authorities by the European Banking Authority's Management Board, European Banking Authority
- 1975 - Present Member of the French Arbitration National Committee
- 1975 - Present Founder and president for 10 years of Essec-Law Alumni Club