

Radu VRANCEANU

Professor

Department: Economics
ESSEC Business School
3 avenue Bernard Hirsch
95021 Cergy-Pontoise
France

Email: vranceanu@essec.edu
Phone number: +33 (0)1 34 43 31 83
Country of origin: France

RESEARCH INTERESTS

macro and general economic analysis, Work, Economics of information, Economic modelling,

EDUCATION

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| 1999 | HDR (Habilitation à Diriger des Recherches), Université Paris 1 Panthéon-Sorbonne, France |
| 1994 | Doctorate in Economics, Université Paris 2 Panthéon-Assas, France |
| 1991 | DEA in Applied Economics, Institut d'Etudes Politiques, France |
| 1984 | Graduate degree in business and economics, Academia de Studii Economice din Bucuresti, Romania |

EMPLOYMENT

Full-time academic positions

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|----------------|--|
| 2001 - Present | Professor, ESSEC Business School, France |
| 1998 - 2001 | Associate Professor, ESSEC Business School, France |
| 1994 - 1998 | Assistant Professor, ESSEC Business School, France |

Other affiliations and appointments

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| 2020 - Present | Referent for scientific integrity, ESSEC Business School, France |
| 2016 - Present | President of the Deontological Committee, ESSEC Business School, France |
| 2015 - 2018 | Department head, ESSEC Business School, France |
| 2014 - 2015 | Associate Dean for Faculty, ESSEC Business School, France |
| 2001 - 2014 | Dean for Research, ESSEC Business School, France |
| 2003 - Present | Research fellow with THEMA (UMR 8184) CNRS, Université Cergy-Pontoise, France |

Other professional experiences

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| 2000 - 2001 | Economic Affairs Officer, United Nations, Switzerland |
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Journal Articles

- BESANCENOT, D. and VRANCEANU, R. (2024). Reluctance to pursue breakthrough research: A signaling explanation. *Research Policy*, 53(4), pp. 104974.
- CHARLOT, O., NAIDITCH, C. and VRANCEANU, R. (2024). Smuggling of forced migrants to Europe: a matching model. *Journal of Population Economics*, 37(18), pp. 10.1007/s00148-024-00993-1.
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- BESANCENOT, D. and VRANCEANU, R. (2020). A Global Game Model of Medical Project Crowdfunding. *International Game Theory Review*, 22(3), pp. 1950016.
- BESANCENOT, D. and VRANCEANU, R. (2020). Profession and Deception: Experimental Evidence on Lying Behavior Among Business and Medical Students. *Journal of Economic Behavior and Organization*, 179, pp. 175-187.
- DAVINO, C., ESPOSITO VINZI, V., SANTACREU VASUT, E. and VRANCEANU, R. (2019). An Attitude Model of Environmental Action: Evidence from Developing and Developed Countries. *Social Indicators Research*, 143(2), pp. 811-838.
- JUNG, S. and VRANCEANU, R. (2019). Competitive Compensation and Subjective Well-being: The Effect of Culture and Gender. *Journal of Economic Psychology*, 70, pp. 90-108.
- VRANCEANU, R. and DUBART, D. (2019). Deceitful Communication in a Sender-Receiver Experiment: Does Everyone Have a Price? *Journal of Behavioral and Experimental Economics*, 79, pp. 43-52.
- PEIA, O. and VRANCEANU, R. (2019). Experimental Evidence on Bank Runs with Uncertain Deposit Coverage. *Journal of Banking & Finance*, 106(3), pp. 214-226.
- JUNG, S. and VRANCEANU, R. (2019). Willingness to compete: Between- and within-gender comparisons. *Managerial and Decision Economics*, 40(3), pp. 321-335.

- VRANCEANU, R., SUTAN, A. and DUBART, D. (2019). Discontent with Taxes and the Timing of Taxation: Experimental Evidence. *Revue Economique*, 70(6), pp. 1227-1240.
- SUTAN, A., GROLLEAU, G., MATEU, G. and VRANCEANU, R. (2018). "Facta Non Verba": An Experiment on Pledging and Giving. *Journal of Economic Psychology*, 65, pp. 1-15.
- LAMIRAUD, K. and VRANCEANU, R. (2018). Group gender composition and economic decision-making: Evidence from the Kallystée business game. *Journal of Economic Behavior and Organization*, 145, pp. 294-305.
- PEIA, O. and VRANCEANU, R. (2018). The Cost of Capital in a Model of Financial Intermediation with Coordination Frictions. *Oxford Economic Papers*, 70(1), pp. 266-285.
- BESANCENOT, D. and VRANCEANU, R. (2017). A Model of Scholarly Publishing with Hybrid Economic Journals. *Theory and Decision*, 82(1), pp. 131-150.
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- JUNG, S. and VRANCEANU, R. (2017). Gender Interaction in Teams: Experimental Evidence on Performance and Punishment Behavior. *Korean Economic Review*, 33(1), pp. 95-126.
- NAIDITCH, C. and VRANCEANU, R. (2017). The Legal Grounds of Irregular Migration: A Global Game Approach. *The BE Journal of Economic Analysis and Policy*, 17(2).
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- SUTAN, A. and VRANCEANU, R. (2016). Lying about Delegation. *Journal of Economic Behavior and Organization*, 121, pp. 29-40.
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- VRANCEANU, R., EL OUARDIGHI, F. and DUBART, D. (2015). Team Production with Punishment Option: Insights from a Real Effort Experiment. *Managerial and Decision Economics*, 36(3), pp. 408-420.
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- BALLET, J., BAZIN, D. and VRANCEANU, R. (2013). A Note on Cooperative Strategies in Gladiators' Games. *Games*, 4(2), pp. 200-207.
- EL OUARDIGHI, F., KOGAN, K. and VRANCEANU, R. (2013). Publish or Teach? Analysis of the Professor's Optimal Career Path. *Journal of Economic Dynamics and Control*, 37(10), pp. 1995-2009.
- VRANCEANU, R. and BESANCENOT, D. (2013). The Spending Multiplier in a Time of Massive Public Debt: The Euro-Area Case. *Applied Economics Letters*, 20(8), pp. 758-762.
- BESANCENOT, D., DUBART, D. and VRANCEANU, R. (2013). The Value of Lies in an Ultimatum Game with Imperfect Information. *Journal of Economic Behavior and Organization*, 93, pp. 239-247.
- VRANCEANU, R. and BARTHELEMY, J. (2012). Knowledge in Economics and Economic Reform: An Analysis of Survey Data from a French Business School. *Revue Economique*, 63(6), pp. 1193-1208.

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- BESANCENOT, D. and VRANCEANU, R. (2006). European Defence Firms: The Information Barrier on Private Finance. *Defence and Peace Economics*, pp. 23-36.
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- BESANCENOT, D. and VRANCEANU, R. (1999). A Trade Union Model with Endogeneous Militancy: Interpreting the French Case. *Labour Economics*, pp. 355-373.
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- BESANCENOT, D. and VRANCEANU, R. (1998). Un modèle de privatisation généralisée avec effet de réputation. *Revue d'économie politique*, pp. 75-86.
- BESANCENOT, D. and VRANCEANU, R. (1997). On the Dynamic Consistency of Economy-Wide Privatization: A Theoretical Approach. *Economic Systems*, pp. 151-164.
- GUYOT, M. and VRANCEANU, R. (1997). Quelle réglementation pour le secteur de la Défense : l'expérience américaine. *Revue française d'économie*, pp. 167-194.
- FOURÇANS, A. and VRANCEANU, R. (1996). Chômage structurel et emploi dans les économies en transition. *Revue française d'économie*, pp. 3-28.
- CONTENSOU, F. and VRANCEANU, R. (1996). Structure de coût généralisée et horaire optimal. *Economie et Prévision (articles académiques)*, pp. 37-51.
- FOURÇANS, A. and VRANCEANU, R. (1995). Inflation and Employment Fluctuations in Transitional Economics. *Journal of Public Finance and Public Choice*, pp. 189-199.
- FOURÇANS, A. and VRANCEANU, R. (1995). The Impact of Enterprise Reform on Labor Markets in Transitional Economies: A Multi-sector Model. *Economic Systems*, pp. 285-303.
- VRANCEANU, R. (1993). Le chômage en Roumanie. *Le Courrier des Pays de l'Est*.

Books and book editor

- GUYOT, M. and VRANCEANU, R. (2008). *Economie managériale (2ème édition)*. 2 ed. Gualino. Lextenso éditions, 451 pages.
- DAIANU, D. and VRANCEANU, R. (2006). *Frontiere etice ale capitalismului*. Editura Polirom, 304 pages.
- GUYOT, M. and VRANCEANU, R. (2004). *Bazele Microeconomiei Intreprinderii*. Polirom, 302 pages.
- CONTENSOU, F. and VRANCEANU, R. (2003). *Macroéconomie. Outils d'analyse, monnaie européenne et ouverture internationale*. ESKA, 308 pages.
- GUYOT, M. and VRANCEANU, R. (2002). *Introduction à la microéconomie des entreprises*. Dunod, 304 pages.
- DAIANU, D. and VRANCEANU, R. (2002). *România si Uniunea Europeana*. Polirom, 318 pages.
- CONTENSOU, F. and VRANCEANU, R. (2000). *Working Time: Theory and Policy Implications*. Edward Elgar Publishing Ltd, 220 pages.
- CONTENSOU, F. and VRANCEANU, R. (1996). *Introduction à la théorie macroéconomique*. ESKA, 245 pages.
- DJELIC, M.L. and VRANCEANU, R. [Eds] (2007). *Moral Foundations of Management Knowledge*. Edward Elgar Publishing Ltd, 281 pages.

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Book chapters

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Conference proceedings

ROMANIUK, K. and VRANCEANU, R. (2008). The Fed's Optimal Interest Rate Rule with Asset Prices and Asymmetries: A Financial Approach. In: *Proceedings of the Congress of the European Economic Association*. European Economic Association (EEA).

NAIDITCH, C. and VRANCEANU, R. (2007). International Remittances and Residents' Labor Supply in a Signaling Model. In: *Proceedings of the 22 Annual Congress of the European Economic Association*. European Economic Association (EEA).

BESANCENOT, D. and VRANCEANU, R. (2005). Managerial Dishonesty and the Macroeconomic Equilibrium. In: *Proceedings of the 31st EIBA Annual Conference. Landscapes and Mindscapes in a Globalized World*. European International Business Academy (EIBA).

VRANCEANU, R., BESANCENOT, D. and HUYNK, K. (2002). Growth Patterns Under Imitation in the Investment Decision. In: *Proceedings of the International Trade and Finance Association: International Business at the Turn of the Century*. International Trade and Finance Association (ITFA), pp. 87-108.

- BESANCENOT, D. and VRANCEANU, R. (2000). Endogenous Corruption Risk and Foreign Investment in Developing Countries. In: *Proceedings of the Globalization in the 21st Century Conference: International Business Volume II*. International Trade and Finance Association (ITFA), pp. 415-429.
- VRANCEANU, R. (1999). Working Hours in a Matching Model with Policy Implications. In: *Papers from the 1999 EALE Conference*. Maastricht University.
- VRANCEANU, R. (1998). A Two Period Model of Wage Bargaining in Transitional Economies. In: *The Global Economy at the Turn of the Century*. pp. 293-310.
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Conferences

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PEREZ, F., HOLLARD, G., VRANCEANU, R. and DUBART, D. (2019). How Serious is the Measurement Error Problem in a Popular Risk-Aversion Task? In: 2019 Economic Science Association Annual Conference (ESA).

BESANCENOT, D. and VRANCEANU, R. (2019). Pledges as a Social Influence Device: Experimental Evidence. In: 10th Annual Conference of the French Association of Experimental Economics 2019 (ASFEE).

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VRANCEANU, R., LAMIRAUD, K. and DUBART, D. (2014). Group Gender Composition Tolerance to Risk and Economic Performance. New Evidence from an Original Business Game. In: 5th Annual Meeting of the French Experimental Economics Association (ASFEE).

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- CONTENSOU, F. and VRANCEANU, R. (2004). La TVA à la carte. *Le Monde*.
- CONTENSOU, F. and VRANCEANU, R. (2003). Les 35 heures ou le discours sans la méthode. *Le Monde*.
- CONTENSOU, F. and VRANCEANU, R. (2003). L'impasse académique française. *Le Monde*.
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- VRANCEANU, R. (2001). French in a State Over Danone Closures. *Financial Times*.
- VRANCEANU, R. and GUYOT, M. (2001). Pourquoi des entreprises profitables licencient-elles ? *Les Echos*, pp. 62.
- CONTENSOU, F. and VRANCEANU, R. (2000). Les lois Aubry ou les voiles de l'économie. *Les Echos*, pp. 10-11.

OTHER RESEARCH ACTIVITIES

Editorial Board Membership

Since 2007 Global Economy Journal

2002 - 2003 Economic Systems

Ad-hoc reviewer for :

Business and Society, Business Ethics, the Environment and Responsibility, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Labour Economics, Nature Human Behaviour, Plos One, Review of International Economics

Affiliations

2015 - 2019 Member of the WES Expert Group (Economic Analysis <http://www.cesifo-group.de/>)

Since 2009 Member of Association Française d'Economie Expérimentale, France

PhD Supervision

2016	Oana PEIA (ESSEC Business School), Thesis co-director, First Placement: Assistant Professor - University College Dublin School of Economics
2012	E. VALAT (Université Paris 2 Panthéon-Assas), Thesis co-director, First Placement: Researcher, INED
2009	C. NAIDITCH (Université Paris 1 Panthéon-Sorbonne), Thesis co-director, First Placement: Lecturer, University of Lille
2007	M. MANGOT (ESSEC Business School), Thesis co-director, First Placement: Freelance consultant
2005	C. BEN LAKHDAR (Université Paris 1 Panthéon-Sorbonne), Thesis co-director, First Placement: Professor, University of Lille
2004	K. ROMANIUK (Université Paris 1 Panthéon-Sorbonne), Thesis co-director, First Placement: Professor, China

PROFESSIONAL ACTIVITIES

Consulting

2006	Independent Expert for the European Commission and the OSB Consulting (Austria) - Peer Review on "Incentives for indefinite contracts in Spain"
2005	Financing defense firms in France (and Europe), a study under the coordination of M. Guille et J. Belin, Paris 2 University, financed by the French Ministry of Defense
2003 - 2004	IER and EU financed project: "Romanian monetary policy and institutions: Meeting the EU challenge"
2002	IER and EU financed project: Deregulating International Movements of Capital in Romania
2001	IER and World Bank supported project : Romanian Monetary Policy 1995-2001

Other professional activities

2017 - 2023	External member of the Scientific Committee of the Burgundy School of Business, France
2010 - 2011	President Elect of the ITFA