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RESEARCH INTERESTS

macro and general economic analysis, Work, Economics of information, Economic modelling,

EDUCATION

1999	HDR (Habilitation à Diriger des Recherches), Université Paris 1 Panthéon-Sorbonne, France
1994	Doctorate in Economics, Université Paris 2 Panthéon-Assas, France
1991	DEA in Applied Economics, Institut d'Etudes Politiques, France
1984	Graduate degree in business and economics, Academia de Studii Economice din Bucuresti, Romania

EMPLOYMENT

Full-time academic positions

2001 - Present	Professor, ESSEC Business School, France
1998 - 2001	Associate Professor, ESSEC Business School, France
1994 - 1998	Assistant Professor, ESSEC Business School, France

Other affiliations and appointments

2020 - Present	Referent for scientific integrity, ESSEC Business School, France
2016 - Present	President of the Deontological Committee, ESSEC Business School, France
2015 - 2018	Department head, ESSEC Business School, France
2014 - 2015	Associate Dean for Faculty, ESSEC Business School, France
2001 - 2014	Dean for Research, ESSEC Business School, France
2003 - Present	Research fellow with THEMA (UMR 8184) CNRS, Université Cergy-Pontoise, France

Other professional experiences

2000 - 2001	Economic Affairs Oficer, United Nations, Switzerland
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PUBLICATIONS

Journal Articles

- BESANCENOT, D. and VRANCEANU, R. (2024). Reluctance to pursue breakthrough research: A signaling explanation. *Research Policy*, 53(4), pp. 104974.
- CHARLOT, O., NAIDITCH, C. and VRANCEANU, R. (2024). Smuggling of forced migrants to Europe: a matching model. *Journal of Population Economics*, 37(18), pp. 10.1007/s00148-024-00993-1.
- LAMIRAUD, K., PATRIS, J. and VRANCEANU, R. (2024). Can attentional nudges improve efficiency of bilateral multi-attribute negotiations? *Journal of Behavioral and Experimental Economics*, 110, pp. 102205.
- VRANCEANU, R. and SUTAN, A. (2023). Should the firm or the employee pay for upskilling? A contract theory approach. *Managerial and Decision Economics*, 44(1), pp. 197-207.
- BESANCENOT, D., LAMIRAUD, K. and VRANCEANU, R. (2023). A model for dual health care market with congestion differentiation. *Journal of Economics and Management Strategy*, 32(2), pp. 400-423.
- BESANCENOT, D. and VRANCEANU, R. (2021). The generosity spillover effect of pledges in a two-person giving game. *Journal of Behavioral and Experimental Economics*, 90, pp. 101630.
- CONTENSOU, F. and VRANCEANU, R. (2021). Working time and wage rate differences: Revisiting the role of preferences and labor scarcity. *Research in Economics*, 75(2), pp. 164-175.
- BESANCENOT, D., LAMIRAUD, K. and VRANCEANU, R. (2021). Balance Billing as an Adherence-to-Treatment Signalling Device. *Journal of Institutional and Theoretical Economics*, 177(3), pp. 359-390.
- PEREZ, F., HOLLARD, G. and VRANCEANU, R. (2021). How Serious is the Measurement-Error Problem in Risk-Aversion Tasks? *Journal of Risk and Uncertainty*, 63, pp. 319–342.
- BESANCENOT, D., SIRVEN, N. and VRANCEANU, R. (2021). A Model of Hospital Congestion with Imperfect Referral System. *Revue d'économie politique*, 131(2016/6), pp. 951-970.
- BESANCENOT, D. and VRANCEANU, R. (2020). A Global Game Model of Medical Project Crowdfunding. *International Game Theory Review*, 22(3), pp. 1950016.
- BESANCENOT, D. and VRANCEANU, R. (2020). Profession and Deception: Experimental Evidence on Lying Behavior Among Business and Medical Students. *Journal of Economic Behavior and Organization*, 179, pp. 175-187.
- DAVINO, C., ESPOSITO VINZI, V., SANTACREU VASUT, E. and VRANCEANU, R. (2019). An Attitude Model of Environmental Action: Evidence from Developing and Developed Countries. *Social Indicators Research*, 143(2), pp. 811-838.
- JUNG, S. and VRANCEANU, R. (2019). Competitive Compensation and Subjective Well-being: The Effect of Culture and Gender. *Journal of Economic Psychology*, 70, pp. 90-108.
- VRANCEANU, R. and DUBART, D. (2019). Deceitful Communication in a Sender-Receiver Experiment: Does Everyone Have a Price? *Journal of Behavioral and Experimental Economics*, 79, pp. 43-52.
- PEIA, O. and VRANCEANU, R. (2019). Experimental Evidence on Bank Runs with Uncertain Deposit Coverage. *Journal of Banking & Finance*, 106(3), pp. 214-226.
- JUNG, S. and VRANCEANU, R. (2019). Willingness to compete: Between- and within-gender comparisons. *Managerial and Decision Economics*, 40(3), pp. 321-335.

VRANCEANU, R., SUTAN, A. and DUBART, D. (2019). Discontent with Taxes and the Timing of Taxation: Experimental Evidence. *Revue Economique*, 70(6), pp. 1227-1240.

SUTAN, A., GROLLEAU, G., MATEU, G. and VRANCEANU, R. (2018). "Facta Non Verba": An Experiment on Pledging and Giving. *Journal of Economic Psychology*, 65, pp. 1-15.

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PEIA, O. and VRANCEANU, R. (2018). The Cost of Capital in a Model of Financial Intermediation with Coordination Frictions. *Oxford Economic Papers*, 70(1), pp. 266-285.

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VRANCEANU, R. and BESANCENOT, D. (2013). The Spending Multiplier in a Time of Massive Public Debt: The Euro-Area Case. *Applied Economics Letters*, 20(8), pp. 758-762.

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BESANCENOT, D. and VRANCEANU, R. (1998). Un modèle de privatisation généralisée avec effet de réputation. *Revue d'économie politique*, pp. 75-86.

BESANCENOT, D. and VRANCEANU, R. (1997). On the Dynamic Consistency of Economy-Wide Privatization: A Theoretical Approach. *Economic Systems*, pp. 151-164.

GUYOT, M. and VRANCEANU, R. (1997). Quelle réglementation pour le secteur de la Défense : l'expérience américaine. *Revue française d'économie*, pp. 167-194.

FOURÇANS, A. and VRANCEANU, R. (1996). Chômage structurel et emploi dans les économies en transition. *Revue française d'économie*, pp. 3-28.

CONTENSOU, F. and VRANCEANU, R. (1996). Structure de coût généralisée et horaire optimal. *Economie et Prévision (articles académiques)*, pp. 37-51.

FOURÇANS, A. and VRANCEANU, R. (1995). Inflation and Employment Fluctuations in Transitional Economics. *Journal of Public Finance and Public Choice*, pp. 189-199.

FOURÇANS, A. and VRANCEANU, R. (1995). The Impact of Enterprise Reform on Labor Markets in Transitional Economies: A Multi-sector Model. *Economic Systems*, pp. 285-303.

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Books and book editor

GUYOT, M. and VRANCEANU, R. (2008). *Economie managériale (2ème édition)*. 2 ed. Gualino. Lextenso éditions, 451 pages.

DAIANU, D. and VRANCEANU, R. (2006). *Frontiere etice ale capitalismului*. Editura Polirom, 304 pages.

GUYOT, M. and VRANCEANU, R. (2004). *Bazele Microeconomiei Intreprinderii*. Polirom, 302 pages.

CONTENSOU, F. and VRANCEANU, R. (2003). *Macroéconomie. Outils d'analyse, monnaie européenne et ouverture internationale*. ESKA, 308 pages.

GUYOT, M. and VRANCEANU, R. (2002). *Introduction à la microéconomie des entreprises*. Dunod, 304 pages.

DAIANU, D. and VRANCEANU, R. (2002). *România si Uniunea Europeană*. Polirom, 318 pages.

CONTENSOU, F. and VRANCEANU, R. (2000). *Working Time: Theory and Policy Implications*. Edward Elgar Publishing Ltd, 220 pages.

CONTENSOU, F. and VRANCEANU, R. (1996). *Introduction à la théorie macroéconomique*. ESKA, 245 pages.

DJELIC, M.L. and VRANCEANU, R. [Eds] (2007). *Moral Foundations of Management Knowledge*. Edward Elgar Publishing Ltd, 281 pages.

DAIANU, D. and VRANCEANU, R. [Eds] (2005). *Ethical Boundaries of Capitalism*. Ashgate Publishing Limited, 259 pages.

Book chapters

VRANCEANU, R. (2014). Economic Policies and the Debt/GDP Constraint: The European Challenge. In: *The Eurozone Crisis and the Future of Europe: The Political Economy of Further Integration and Governance*. 1st ed. Macmillan, pp. 60-82.

VRANCEANU, R. (2012). Clés d'analyse de la conjoncture macroéconomique. In: *Gestion de patrimoine : clés et outils*. 1st ed. ESSEC Business School, pp. 30-50.

BESANCENOT, D. and VRANCEANU, R. (2009). Migratory policy in developing countries: How to bring best people back? In: *Post-accession Romania: Issues and Prospects*. 1st ed. National Bank of Romania & Vega Prod 94, pp. 113-136.

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BESANCENOT, D. and VRANCEANU, R. (2001). Endogenous Corruption Risk and FDI in the Developing Countries. In: *International Public Policy and Regionalism at the Turn of the Century*. 1st ed. Pergamon, pp. 395-412.

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Conference proceedings

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VRANCEANU, R. (1999). Working Hours in a Matching Model with Policy Implications. In: *Papers from the 1999 EALE Conference*. Maastricht University.

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BESANCENOT, D., LAMIRAUD, K. and VRANCEANU, R. (2019). Balance Billing as a Signaling Device. In: 20th European Health Economic Workshop 2019.

PEREZ, F., HOLLARD, G., VRANCEANU, R. and DUBART, D. (2019). How Serious is the Measurement Error Problem in a Popular Risk-Aversion Task? In: 2019 Economic Science Association Annual Conference (ESA).

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- CONTENSOU, F. and VRANCEANU, R. (2003). Les 35 heures ou le discours sans la méthode. *Le Monde*.
- CONTENSOU, F. and VRANCEANU, R. (2003). L'impasse académique française. *Le Monde*.
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- CONTENSOU, F. and VRANCEANU, R. (2000). Les lois Aubry ou les voiles de l'économie. *Les Echos*, pp. 10-11.

OTHER RESEARCH ACTIVITIES

Editorial Board Membership

- Since 2007 Global Economy Journal
- 2002 - 2003 Economic Systems

Ad-hoc reviewer for :

Business and Society, Business Ethics, the Environment and Responsibility, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Labour Economics, Nature Human Behaviour, Plos One, Review of International Economics

Affiliations

- 2015 - 2019 Member of the WES Expert Group (Economic Analysis <http://www.cesifo-group.de/>)
- Since 2009 Member of Association Française d'Economie Expérimentale, France

PhD Supervision

- 2016 Oana PEIA (ESSEC Business School), Thesis co-director, First Placement: Assistant Professor - University College Dublin School of Economics
- 2012 E. VALAT (Université Paris 2 Panthéon-Assas), Thesis co-director, First Placement: Researcher, INED
- 2009 C. NAIDITCH (Université Paris 1 Panthéon-Sorbonne), Thesis co-director, First Placement: Lecturer, University of Lille
- 2007 M. MANGOT (ESSEC Business School), Thesis co-director, First Placement: Freelance consultant
- 2005 C. BEN LAKHDAR (Université Paris 1 Panthéon-Sorbonne), Thesis co-director, First Placement: Professor, University of Lille
- 2004 K. ROMANIUK (Université Paris 1 Panthéon-Sorbonne), Thesis co-director, First Placement: Professor, China

PROFESSIONAL ACTIVITIES

Consulting

- 2006 Independent Expert for the European Commission and the OSB Consulting (Austria) - Peer Review on "Incentives for indefinite contracts in Spain"
- 2005 Financing defense firms in France (and Europe), a study under the coordination of M. Guille et J. Belin, Paris 2 University, financed by the French Ministry of Defense
- 2003 - 2004 IER and EU financed project: "Romanian monetary policy and institutions: Meeting the EU challenge"
- 2002 IER and EU financed project: Deregulating International Movements of Capital in Romania
- 2001 IER and World Bank supported project : Romanian Monetary Policy 1995-2001

Other professional activities

- 2017 - 2023 External member of the Scientific Committee of the Burgundy School of Business, France
- 2010 - 2011 President Elect of the ITFA