

Radu VRANCEANU

Professor

Department: Economics
ESSEC Business School
3 avenue Bernard Hirsch
95021 Cergy-Pontoise
France

Email: vranceanu@essec.edu
Phone number: +33 (0)1 34 43 31 83
Country of origin: France

RESEARCH INTERESTS

macro and general economic analysis, Work, Economics of information, Economic modelling,

EDUCATION

- | | |
|------|--|
| 1999 | HDR (Habilitation à Diriger des Recherches), Université Paris 1 Panthéon-Sorbonne, France |
| 1994 | Doctorate in Economics, Université Paris 2 Panthéon-Assas, France |
| 1991 | DEA in Applied Economics, Institut d'Etudes Politiques, France |
| 1984 | Graduate degree in business and economics, Academia de Studii Economice din Bucuresti, Romania |

EMPLOYMENT

Full-time academic positions

- | | |
|----------------|--|
| 2001 - Present | Professor, ESSEC Business School, France |
| 1998 - 2001 | Associate Professor, ESSEC Business School, France |
| 1994 - 1998 | Assistant Professor, ESSEC Business School, France |

Other affiliations and appointments

- | | |
|----------------|---|
| 2020 - Present | Referent for scientific integrity, ESSEC Business School, France |
| 2016 - Present | President of the Deontological Committee, ESSEC Business School, France |
| 2015 - 2018 | Department head, ESSEC Business School, France |
| 2014 - 2015 | Associate Dean for Faculty, ESSEC Business School, France |
| 2001 - 2014 | Dean for Research, ESSEC Business School, France |
| 2003 - Present | Research fellow with THEMA (UMR 8184) CNRS, Université Cergy-Pontoise, France |

Other professional experiences

- | | |
|-------------|---|
| 2000 - 2001 | Economic Affairs Officer, United Nations, Switzerland |
|-------------|---|

Journal Articles

- BESANCENOT, D. and VRANCEANU, R. (2024). Reluctance to pursue breakthrough research: A signaling explanation. *Research Policy*, 53(4), pp. 104974.
- CHARLOT, O., NAIDITCH, C. and VRANCEANU, R. (2024). Smuggling of forced migrants to Europe: a matching model. *Journal of Population Economics*, 37(18), pp. 10.1007/s00148-024-00993-1.
- CONTENSOU, F. and VRANCEANU, R. (2024). Contrats de travail et emploi dans un modèle ville-périphérie. *Revue Economique*, 75(2), pp. 271-300.
- LAMIRAUD, K., PATRIS, J. and VRANCEANU, R. (2024). Can attentional nudges improve efficiency of bilateral multi-attribute negotiations? *Journal of Behavioral and Experimental Economics*, 110, pp. 102205.
- VRANCEANU, R. and SUTAN, A. (2023). Should the firm or the employee pay for upskilling? A contract theory approach. *Managerial and Decision Economics*, 44(1), pp. 197-207.
- BESANCENOT, D., LAMIRAUD, K. and VRANCEANU, R. (2023). A model for dual health care market with congestion differentiation. *Journal of Economics and Management Strategy*, 32(2), pp. 400-423.
- BESANCENOT, D. and VRANCEANU, R. (2021). The generosity spillover effect of pledges in a two-person giving game. *Journal of Behavioral and Experimental Economics*, 90, pp. 101630.
- CONTENSOU, F. and VRANCEANU, R. (2021). Working time and wage rate differences: Revisiting the role of preferences and labor scarcity. *Research in Economics*, 75(2), pp. 164-175.
- BESANCENOT, D., LAMIRAUD, K. and VRANCEANU, R. (2021). Balance Billing as an Adherence-to-Treatment Signalling Device. *Journal of Institutional and Theoretical Economics*, 177(3), pp. 359-390.
- PEREZ, F., HOLLARD, G. and VRANCEANU, R. (2021). How Serious is the Measurement-Error Problem in Risk-Aversion Tasks? *Journal of Risk and Uncertainty*, 63, pp. 319–342.
- BESANCENOT, D., SIRVEN, N. and VRANCEANU, R. (2021). A Model of Hospital Congestion with Imperfect Referral System. *Revue d'économie politique*, 131(2016/6), pp. 951-970.
- BESANCENOT, D. and VRANCEANU, R. (2020). A Global Game Model of Medical Project Crowdfunding. *International Game Theory Review*, 22(3), pp. 1950016.
- BESANCENOT, D. and VRANCEANU, R. (2020). Profession and Deception: Experimental Evidence on Lying Behavior Among Business and Medical Students. *Journal of Economic Behavior and Organization*, 179, pp. 175-187.
- DAVINO, C., ESPOSITO VINZI, V., SANTACREU VASUT, E. and VRANCEANU, R. (2019). An Attitude Model of Environmental Action: Evidence from Developing and Developed Countries. *Social Indicators Research*, 143(2), pp. 811-838.
- JUNG, S. and VRANCEANU, R. (2019). Competitive Compensation and Subjective Well-being: The Effect of Culture and Gender. *Journal of Economic Psychology*, 70, pp. 90-108.
- VRANCEANU, R. and DUBART, D. (2019). Deceitful Communication in a Sender-Receiver Experiment: Does Everyone Have a Price? *Journal of Behavioral and Experimental Economics*, 79, pp. 43-52.
- PEIA, O. and VRANCEANU, R. (2019). Experimental Evidence on Bank Runs with Uncertain Deposit Coverage. *Journal of Banking & Finance*, 106(3), pp. 214-226.

- JUNG, S. and VRANCEANU, R. (2019). Willingness to compete: Between- and within-gender comparisons. *Managerial and Decision Economics*, 40(3), pp. 321-335.
- VRANCEANU, R., SUTAN, A. and DUBART, D. (2019). Discontent with Taxes and the Timing of Taxation: Experimental Evidence. *Revue Economique*, 70(6), pp. 1227-1240.
- SUTAN, A., GROLLEAU, G., MATEU, G. and VRANCEANU, R. (2018). "Facta Non Verba": An Experiment on Pledging and Giving. *Journal of Economic Psychology*, 65, pp. 1-15.
- LAMIRAUD, K. and VRANCEANU, R. (2018). Group gender composition and economic decision-making: Evidence from the Kallystée business game. *Journal of Economic Behavior and Organization*, 145, pp. 294-305.
- PEIA, O. and VRANCEANU, R. (2018). The Cost of Capital in a Model of Financial Intermediation with Coordination Frictions. *Oxford Economic Papers*, 70(1), pp. 266-285.
- BESANCENOT, D. and VRANCEANU, R. (2017). A Model of Scholarly Publishing with Hybrid Economic Journals. *Theory and Decision*, 82(1), pp. 131-150.
- JUNG, S. and VRANCEANU, R. (2017). Experimental Evidence on Gender Differences in Lying Behaviour. *Revue Economique*, 68(5), pp. 859-873.
- JUNG, S. and VRANCEANU, R. (2017). Gender Interaction in Teams: Experimental Evidence on Performance and Punishment Behavior. *Korean Economic Review*, 33(1), pp. 95-126.
- NAIDITCH, C. and VRANCEANU, R. (2017). The Legal Grounds of Irregular Migration: A Global Game Approach. *The BE Journal of Economic Analysis and Policy*, 17(2).
- GROLLEAU, G., SUTAN, A. and VRANCEANU, R. (2016). Do People Contribute More to Intra-temporal or Inter-temporal Public Goods? *Research in Economics*, 70(1), pp. 186-195.
- SUTAN, A. and VRANCEANU, R. (2016). Lying about Delegation. *Journal of Economic Behavior and Organization*, 121, pp. 29-40.
- BESANCENOT, D. and VRANCEANU, R. (2015). Fear of Novelty: A Model of Scientific Discovery with Strategic Uncertainty. *Economic Inquiry*, 53(2), pp. 1132-1139.
- VRANCEANU, R., EL OUARDIGHI, F. and DUBART, D. (2015). Team Production with Punishment Option: Insights from a Real Effort Experiment. *Managerial and Decision Economics*, 36(3), pp. 408-420.
- VRANCEANU, R. (2014). Corporate Profit, Entrepreneurship Theory and Business Ethics. *Business Ethics, the Environment and Responsibility*, 23(1), pp. 50-68.
- BESANCENOT, D. and VRANCEANU, R. (2014). Experimental Evidence on the 'Insidious' Illiquidity Risk. *Research in Economics*, 68(4), pp. 315-323.
- BALLET, J., BAZIN, D. and VRANCEANU, R. (2013). A Note on Cooperative Strategies in Gladiators' Games. *Games*, 4(2), pp. 200-207.
- EL OUARDIGHI, F., KOGAN, K. and VRANCEANU, R. (2013). Publish or Teach? Analysis of the Professor's Optimal Career Path. *Journal of Economic Dynamics and Control*, 37(10), pp. 1995-2009.
- VRANCEANU, R. and BESANCENOT, D. (2013). The Spending Multiplier in a Time of Massive Public Debt: The Euro-Area Case. *Applied Economics Letters*, 20(8), pp. 758-762.
- BESANCENOT, D., DUBART, D. and VRANCEANU, R. (2013). The Value of Lies in an Ultimatum Game with Imperfect Information. *Journal of Economic Behavior and Organization*, 93, pp. 239-247.

- VRANCEANU, R. and BARTHELEMY, J. (2012). Knowledge in Economics and Economic Reform: An Analysis of Survey Data from a French Business School. *Revue Economique*, 63(6), pp. 1193-1208.
- VRANCEANU, R., SUTAN, A. and DUBART, D. (2012). Trust and Financial Trades: Lessons from an Investment Game Where Reciprocators Can Hide Behind Probabilities. *Journal of Socio-Economics*, 41(1), pp. 72-78.
- BESANCENOT, D., HUYNH, K. and VRANCEANU, R. (2011). A Matching Model of the Academic Publication Market. *Journal of Institutional and Theoretical Economics*, 167(4), pp. 708-725.
- BESANCENOT, D. and VRANCEANU, R. (2011). Banks' Risk Race: A Signaling Explanation. *International Review of Economics and Finance*, 20(4), pp. 784-791.
- VRANCEANU, R. (2011). Four Myths and a Financial Crisis. *Thunderbird International Business Review*, 53(2), pp. 151-171.
- BALLET, J., BAZIN, D. and VRANCEANU, R. (2011). Le jeu des gladiateurs : Un spectacle de qualité. *Mathématiques et Sciences Humaines*, 195(3), pp. 75-85.
- NAIDITCH, C. and VRANCEANU, R. (2011). Remittances as a Social Status Signaling Device. *Research in Economics*, 65(3), pp. 305-318.
- NAIDITCH, C. and VRANCEANU, R. (2010). Equilibrium migration with invested remittances: The EECA evidence. *European Journal of Political Economy*, 26(4), pp. 454-474.
- BESANCENOT, D. and VRANCEANU, R. (2010). Financial Distress and Bank Communication Policy in Crisis Times. *Romanian Journal of Economic Forecasting*, (1), pp. 5-20.
- VRANCEANU, R. (2009). Capitalisme 2018 : le changement dans la continuité. *Entreprises 2018*, pp. 67.
- NAIDITCH, C. and VRANCEANU, R. (2009). Migrant Wages, Remittances and Recipient Labour Supply in a Moral Hazard Model. *Economic Systems*, 33(1), pp. 60-82.
- BESANCENOT, D. and VRANCEANU, R. (2009). Multiple Equilibria in Firing Game with Impartial Justice. *Labour Economics*, 16(3), pp. 262-271.
- BESANCENOT, D. and VRANCEANU, R. (2009). Strategic Managerial Dishonesty and Financial Distress. *Research in Economics*, 63(1), pp. 11-21.
- BESANCENOT, D., HUYNH, K. and VRANCEANU, R. (2009). The 'Read or Write' Dilemma in Academic Production: A Transatlantic Perspective. *American Economist*, 53(1), pp. 75-85.
- VRANCEANU, R. (2009). Une crise de confiance. *Sociétal*, 64(2), pp. 11-26.
- BESANCENOT, D., FARIA, J.R. and VRANCEANU, R. (2009). Why business schools do so much research: A signaling explanation. *Research Policy*, 38(7), pp. 1093-1101.
- BESANCENOT, D. and VRANCEANU, R. (2008). Can Incentives for Research Harm Research? A Business Schools' Tale. *Journal of Socio-Economics*, 37(3), pp. 1248-1265.
- VRANCEANU, R. (2008). Quelle confiance dans la régulation économique ? *Foi & Culture*, pp. 21-25.
- NAIDITCH, C. and VRANCEANU, R. (2008). Transferts des migrants et offre de travail dans un modèle de signalisation. *Revue d'économie politique*, 118(4), pp. 513-540.
- BESANCENOT, D. and VRANCEANU, R. (2007). Equilibrium (dis)honesty. *Journal of Economic Behavior and Organization*, pp. 232-249.

- BESANCENOT, D. and VRANCEANU, R. (2007). Financial Instability under a Flexible Exchange Rate. *Scandinavian Journal of Economics*, pp. 291-302.
- FOURÇANS, A. and VRANCEANU, R. (2007). The ECB Monetary Policy: Choices and Challenges. *Journal of Policy Modeling*, pp. 181-194.
- BESANCENOT, D. and VRANCEANU, R. (2006). Dollar Debt in Developing Countries: Too Much of a Good Thing? *Global Economy Journal*, pp. 1-18.
- BESANCENOT, D. and VRANCEANU, R. (2006). Economies émergentes : l'incompatibilité entre changes flexibles et dettes en devises. *Revue d'économie politique*, pp. 556-574.
- BESANCENOT, D. and VRANCEANU, R. (2006). European Defence Firms: The Information Barrier on Private Finance. *Defence and Peace Economics*, pp. 23-36.
- VRANCEANU, R. (2006). La théorie économique au début du XXIème siècle. *Sociétal*, pp. 28-35.
- VRANCEANU, R. (2005). Financial Architecture and Manager Dishonesty: Lessons from US Corporate Scandals. *Acta Oeconomica*, pp. 1-22.
- VRANCEANU, R. (2005). The Ethical Dimension of Economic Choices. *Business Ethics, the Environment and Responsibility*, pp. 94-107.
- BESANCENOT, D., HUYNK, K. and VRANCEANU, R. (2004). Default on Sustainable Public Debt: Illiquidity Suspect Convicted. *Economics Letters*, pp. 205-211.
- VRANCEANU, R. and BESANCENOT, D. (2004). Quality and Price Dispersion in an Equilibrium Search Model. *Journal of Economics and Business*, pp. 99-116.
- BESANCENOT, D. and VRANCEANU, R. (2003). Credibility Costs in the Monetary Integration Game. *The Economics of Transition*, pp. 727-741.
- BESANCENOT, D., HUYNH, K. and VRANCEANU, R. (2003). Dette publique : du risque d'insoutenabilité au risque d'illiquidité. *Revue Economique*, pp. 773-784.
- DAIANU, D. and VRANCEANU, R. (2003). Opening the Capital Account of Developing Countries: Some Policy Issues. *Acta Oeconomica*, pp. 245-270.
- CERNAT, L. and VRANCEANU, R. (2002). Globalization and Development: New Evidence from Central and Eastern Europe. *Comparative Economic Studies*, pp. 119-136.
- BESANCENOT, D. and VRANCEANU, R. (2002). Manager Honesty and Foreign Investment in Developing Countries. *Research in Economics*, pp. 231-250.
- VRANCEANU, R. and WARIN, T. (2001). EMU: Optimal Fiscal Strategy and the Punishment Effectiveness. *Review of International Economics*, pp. 494-504.
- GUYOT, M. and VRANCEANU, R. (2001). European Defence: The Cost of Partial Integration. *Defence and Peace Economics*, pp. 157-174.
- BESANCENOT, D., HUYNH, K.V. and VRANCEANU, R. (2001). Growth Patterns under Imitation in the Investment Decision. *Economic Systems*, pp. 51-64.
- DAIANU, D. and VRANCEANU, R. (2001). Pitfalls of Taxation Policy in Transition Economies. *Acta Oeconomica*, pp. 3-15.
- BESANCENOT, D. and VRANCEANU, R. (2000). Macroeconomic Implications of Voucher Privatization in a Model with Incomplete Information. *Journal of Economic Policy Reform*, pp. 147-164.

BESANCENOT, D., VRANCEANU, R. and WARIN, T. (2000). Pays de l'Est : le coût d'une candidature à l'Union Européenne Monétaire. *Économie Internationale / International Economics*, pp. 65-76.

BESANCENOT, D., ROCHETEAU, G. and VRANCEANU, R. (2000). Search, Price Illusion and Welfare. *Journal of Macroeconomics*, pp. 109-124.

BESANCENOT, D. and VRANCEANU, R. (1999). A Trade Union Model with Endogeneous Militancy: Interpreting the French Case. *Labour Economics*, pp. 355-373.

CONTENSOU, F. and VRANCEANU, R. (1998). A Model of Working Time under Utility Competition in the Labor Market. *Journal of Economics*.

BESANCENOT, D. and VRANCEANU, R. (1998). Un modèle de privatisation généralisée avec effet de réputation. *Revue d'économie politique*, pp. 75-86.

BESANCENOT, D. and VRANCEANU, R. (1997). On the Dynamic Consistency of Economy-Wide Privatization: A Theoretical Approach. *Economic Systems*, pp. 151-164.

GUYOT, M. and VRANCEANU, R. (1997). Quelle réglementation pour le secteur de la Défense : l'expérience américaine. *Revue française d'économie*, pp. 167-194.

FOURÇANS, A. and VRANCEANU, R. (1996). Chômage structurel et emploi dans les économies en transition. *Revue française d'économie*, pp. 3-28.

CONTENSOU, F. and VRANCEANU, R. (1996). Structure de coût généralisée et horaire optimal. *Economie et Prévision (articles académiques)*, pp. 37-51.

FOURÇANS, A. and VRANCEANU, R. (1995). Inflation and Employment Fluctuations in Transitional Economics. *Journal of Public Finance and Public Choice*, pp. 189-199.

FOURÇANS, A. and VRANCEANU, R. (1995). The Impact of Enterprise Reform on Labor Markets in Transitional Economies: A Multi-sector Model. *Economic Systems*, pp. 285-303.

VRANCEANU, R. (1993). Le chômage en Roumanie. *Le Courrier des Pays de l'Est*.

Books and book editor

GUYOT, M. and VRANCEANU, R. (2008). *Economie managériale (2ème édition)*. 2 ed. Gualino. Lextenso éditions, 451 pages.

DAIANU, D. and VRANCEANU, R. (2006). *Frontiere etice ale capitalismului*. Editura Polirom, 304 pages.

GUYOT, M. and VRANCEANU, R. (2004). *Bazele Microeconomiei Intreprinderii*. Polirom, 302 pages.

CONTENSOU, F. and VRANCEANU, R. (2003). *Macroéconomie. Outils d'analyse, monnaie européenne et ouverture internationale*. ESKA, 308 pages.

GUYOT, M. and VRANCEANU, R. (2002). *Introduction à la microéconomie des entreprises*. Dunod, 304 pages.

DAIANU, D. and VRANCEANU, R. (2002). *România si Uniunea Europeana*. Polirom, 318 pages.

CONTENSOU, F. and VRANCEANU, R. (2000). *Working Time: Theory and Policy Implications*. Edward Elgar Publishing Ltd, 220 pages.

CONTENSOU, F. and VRANCEANU, R. (1996). *Introduction à la théorie macroéconomique*. ESKA, 245 pages.

DJELIC, M.L. and VRANCEANU, R. [Eds] (2007). *Moral Foundations of Management Knowledge*. Edward Elgar Publishing Ltd, 281 pages.

DAIANU, D. and VRANCEANU, R. [Eds] (2005). *Ethical Boundaries of Capitalism*. Ashgate Publishing Limited, 259 pages.

Book chapters

VRANCEANU, R. (2014). Economic Policies and the Debt/GDP Constraint: The European Challenge. In: *The Eurozone Crisis and the Future of Europe: The Political Economy of Further Integration and Governance*. 1st ed. Macmillan, pp. 60-82.

VRANCEANU, R. (2012). Clés d'analyse de la conjoncture macroéconomique. In: *Gestion de patrimoine : clés et outils*. 1st ed. ESSEC Business School, pp. 30-50.

BESANCENOT, D. and VRANCEANU, R. (2009). Migratory policy in developing countries: How to bring best people back? In: *Post-accession Romania: Issues and Prospects*. 1st ed. National Bank of Romania & Vega Prod 94, pp. 113-136.

VRANCEANU, R. (2009). Repérer les moments critiques, évaluer les politiques. In: *Le leadership responsable. Un allié sûr contre la crise*. 1st ed. Gualino. Lextenso éditions, pp. 287-303.

VRANCEANU, R. (2007). The Moral Layer of Contemporary Economics: A Virtue-ethics Perspective. In: *Moral Foundations of Management Knowledge*. 1st ed. Edward Elgar Publishing Ltd, pp. 134-155.

VRANCEANU, R. (2005). Deregulating Dishonesty: Lessons from the US Corporate Scandals. In: *Ethical Boundaries of Capitalism*. 1st ed. Ashgate Publishing Limited, pp. 219-238.

DAIANU, D. and VRANCEANU, R. (2004). Weak Institutions, Fiscal Policy and Low Equilibria. In: *Beyond Transition: Development Perspectives and Dilemmas*. 1st ed. Ashgate Publishing Limited, pp. 175-185.

BESANCENOT, D. and VRANCEANU, R. (2001). Endogeneous Corruption Risk and FDI in the Developing Countries. In: *International Public Policy and Regionalism at the Turn of the Century*. 1st ed. Pergamon, pp. 395-412.

FOURÇANS, A. and VRANCEANU, R. (2001). European Monetary Union: The Case for Fiscal Coordination. In: *Global Financial Markets at the Turn of the Century*. 1st ed. Pergamon, pp. 11-26.

FOURÇANS, A. and VRANCEANU, R. (1998). Labor Market Institutions and Social Welfare in Transitional Economies. In: *Economic Transformation in Emerging Countries*. 1st ed. Elsevier, pp. 247-262.

Conference proceedings

ROMANIUK, K. and VRANCEANU, R. (2008). The Fed's Optimal Interest Rate Rule with Asset Prices and Asymmetries: A Financial Approach. In: *Proceedings of the Congress of the European Economic Association*. European Economic Association (EEA).

NAIDITCH, C. and VRANCEANU, R. (2007). International Remittances and Residents' Labor Supply in a Signaling Model. In: *Proceedings of the 22 Annual Congress of the European Economic Association*. European Economic Association (EEA).

BESANCENOT, D. and VRANCEANU, R. (2005). Managerial Dishonesty and the Macroeconomic Equilibrium. In: *Proceedings of the 31st EIBA Annual Conference. Landscapes and Mindscapes in a Globalized World*. European International Business Academy (EIBA).

- VRANCEANU, R., BESANCENOT, D. and HUYNK, K. (2002). Growth Patterns Under Imitation in the Investment Decision. In: *Proceedings of the International Trade and Finance Association: International Business at the Turn of the Century*. International Trade and Finance Association (ITFA), pp. 87-108.
- BESANCENOT, D. and VRANCEANU, R. (2000). Endogenous Corruption Risk and Foreign Investment in Developing Countries. In: *Proceedings of the Globalization in the 21st Century Conference: International Business Volume II*. International Trade and Finance Association (ITFA), pp. 415-429.
- VRANCEANU, R. (1999). Working Hours in a Matching Model with Policy Implications. In: *Papers from the 1999 EALE Conference*. Maastricht University.
- VRANCEANU, R. (1998). A Two Period Model of Wage Bargaining in Transitional Economies. In: *The Global Economy at the Turn of the Century*. pp. 293-310.
- FOURÇANS, A. and VRANCEANU, R. (1998). Fiscal Coordination in the EMU: A Theoretical and Policy Perspective. In: *The Global Economy at the Turn of the Century*. pp. 363-380.
- CONTENSOU, F. and VRANCEANU, R. (1997). Effects of Working Time Constraints on Employment: A Two-sector Model. In: *Papers from the 1997 EALE Conference (CD ROM)*. University of Aarhus, pp. 1-19.
- GUYOT, M. and VRANCEANU, R. (1997). Intégration européenne et adaptation stratégique du secteur industriel français de la défense. In: *Information et économie publique appliquée*. Financial Management Association (FMA), pp. 155-162.
- SOUVETON, R. and VRANCEANU, R. (1997). The Risk of Default on Public Debts in a Monetary Union: The Case for a European Compensation Fund. In: *International Business in the New Millennium, vol. III*. Texas A&M International University Press, pp. 645-659.
- FOURÇANS, A. and VRANCEANU, R. (1996). A Simulation of the Impact of Labor Market Regulations in Central and Eastern Europe. In: *Papers and Proceedings*. Academy of Economics and Finance (AEF), pp. 185-194.
- CONTENSOU, F. and VRANCEANU, R. (1996). Daily Working Hours, Unemployment and the Generalised Production Function. In: *Eighth EALE Annual Conference*. KEPE (Centre of Planning and Economic Research), pp. 1-19.
- BESANCENOT, D. and VRANCEANU, R. (1996). Eastern Europe: Are its Privatization Policies Inconsistent? In: *Competitiveness in International Business and Trade*. Tamiu Press, pp. 429-443.
- FOURÇANS, A. and VRANCEANU, R. (1996). Efficiency and Equity in Transitional Economies: A Labor Market Analysis. In: *Competitiveness in International Business and Trade*. Tamiu Press, pp. 989-1003.
- FOURÇANS, A. and VRANCEANU, R. (1996). 'Optimal' Inflation Rates in Transitional Economies. In: *1996 Contemporary Working Paper*. International Trade and Finance Association (ITFA), pp. 189-204.
- GUYOT, M. and VRANCEANU, R. (1996). Quelle réglementation pour le secteur de la défense : l'expérience américaine. In: *Ile Colloque d'Economie Publique*. Université de Bretagne, pp. 103-113.
- BESANCENOT, D. and VRANCEANU, R. (1996). Union Membership, Real Wage Stickiness and Unemployment. In: *Eighth EALE Annual Conference*. KEPE (Centre of Planning and Economic Research), pp. 1-20.

FOURÇANS, A. and VRANCEANU, R. (1995). A Model of Structural and Cyclical Employment in Transitional Economies. In: *Midsouth Academy of Economics and Finance, Papers and Proceedings*. University of Southern Mississippi, pp. 165-173.

BESANCENOT, D. and VRANCEANU, R. (1995). Cohérence temporelle et politique de privatisation dans les économies en transition. In: *Colloque International d'Economie Publique*. ENST de Bretagne, Département d'Economie, pp. 1-26.

FOURÇANS, A. and VRANCEANU, R. (1995). Firm Restructuring, Unemployment and Sectoral Employment in Transitional Economies. In: *International Business in the 21st Century*. Texas A&M International University Press, pp. 931-944.

Conferences

VRANCEANU, R. and PEIA, O. (2022). Sovereign Debt Default and Bond Prices: An Experimental Study. In: 12th International Conference of the French Association of Experimental Economics 2022. Lyon.

VRANCEANU, R. (2021). Team Racing. Do You Prefer a Man or a Woman as a Partner? In: 11th International Conference of the French Association of Experimental Economics 2021. Dijon.

BESANCENOT, D., LAMIRAUD, K. and VRANCEANU, R. (2019). Balance Billing as a Signaling Device. In: 20th European Health Economic Workshop 2019.

PEREZ, F., HOLLARD, G., VRANCEANU, R. and DUBART, D. (2019). How Serious is the Measurement Error Problem in a Popular Risk-Aversion Task? In: 2019 Economic Science Association Annual Conference (ESA).

BESANCENOT, D. and VRANCEANU, R. (2019). Pledges as a Social Influence Device: Experimental Evidence. In: 10th Annual Conference of the French Association of Experimental Economics 2019 (ASFEE).

BESANCENOT, D. and VRANCEANU, R. (2019). Pledges as a Social Influence Device: Theory and Experimental Evidence. In: 2019 Meditari Accountancy Research Accounting Forum (MedAR/AF).

BESANCENOT, D., SIRVEN, N. and VRANCEANU, R. (2018). A Model of Hospital Congestion in Developing Countries. In: 40ème Journée d'Economie de la Santé Française 2018.

VRANCEANU, R. and DUBART, D. (2018). Experimental Evidence on Deceitful Communication: Does Everyone Have a Price. In: 9th International Conference of the French Association of Experimental Economics.

JUNG, S. and VRANCEANU, R. (2017). Experimental estimates of men's and women's willingness to compete: Does the Gender of the Partner Matter? In: 8th Annual Conference of the French Experimental Economics Association (ASFEE 2017).

VRANCEANU, R. and JUNG, S. (2015). Gender Interactions in Team Production. In: 6th Conference of the French Experimental Economics Association (ASFEE).

NAIDITCH, C. and VRANCEANU, R. (2015). Migration and Coordination: A Global Approach. In: 25th Annual Conference of the International Trade & Finance Association.

VRANCEANU, R., LAMIRAUD, K. and DUBART, D. (2014). Group Gender Composition Tolerance to Risk and Economic Performance. New Evidence from an Original Business Game. In: 5th Annual Meeting of the French Experimental Economics Association (ASFEE).

- VRANCEANU, R. and LAMIRAUD, K. (2014). Group Gender Composition, Tolerance to Risk and Economic Performance: New Evidence from an Original Business Game. In: 29th Annual Congress of the European Economic Association.
- NAIDITCH, C. and VRANCEANU, R. (2013). A Two Country Model of High Skill Migration with Public Education. In: 23rd International Conference of the International Trade and Finance Association.
- VRANCEANU, R., EL OUARDIGHI, F. and DUBART, D. (2012). Cooperation in Teams: A Real Effort Task Experiment with Punishment and Forgiveness. In: Economic Science Association European Conference 2012.
- VRANCEANU, R. and BESANCOURT, D. (2012). Experimental Evidence on the 'Insidious' Illiquidity Risk. In: International Trade and Finance Association's 22nd International Conference.
- BESANCENOT, D., DUBART, D. and VRANCEANU, R. (2012). The Value of Lies in an Ultimatum Game with Imperfect Information. In: 3ème Conférence Annuelle de l'Association Française d'Economie Expérimentale (ASFEE).
- BESANCENOT, D. and VRANCEANU, R. (2011). An Experimental Test of Illiquidity in a Random Coordination Game. In: Singapore Economic Review Conference 2011.
- DAIANU, D., LUNGU, L. and VRANCEANU, R. (2004). "Inflation Targeting" Between Rhetoric and Reality. The Case of Transition Economies.
- VRANCEANU, R. (2003). Manager Unethical Behavior during the New Economy Bubble.
- DAIANU, D. and VRANCEANU, R. (2002). Opening the Capital Account of Transition Economies: How Much, How Fast?
- FOURÇANS, A. and VRANCEANU, R. (2002). Understanding ECB Monetary Policy Management. In: 12th International Conference of the International Trade and Finance Association. Bangkok.
- VRANCEANU, R. and DAIANU, D. (2000). Bad Equilibria in Transition Economies. The Role of Institutions.
- BESANCENOT, D., HUYNH, K. and VRANCEANU, R. (2000). Growth Patterns under Imitation in the Investment Decision. In: 10th Conference of the IT & FA.
- BESANCENOT, D., ROCHETEAU, G. and VRANCEANU, R. (1998). Is any Currency Reform "Neutral"? What Search Theory Teaches us.
- BESANCENOT, D., VRANCEANU, R. and WARIN, T. (1997). Crédibilité de la politique de change et UEM.
- VRANCEANU, R. (1997). Investment Through Retained Earnings and Employment in Transitional Economies.
- CONTENSOU, F. and VRANCEANU, R. (1996). Horaires de travail : analyse microéconomique des conflits.
- CONTENSOU, F. and VRANCEANU, R. (1996). Optimal Duration of Work, and the Generalised Production Function.
- SOUVETON, R. and VRANCEANU, R. (1996). Une étude des conséquences macroéconomiques du risque de défaut sur les dettes nationales en Union Monétaire.
- FOURÇANS, A. and VRANCEANU, R. (1994). Structural Unemployment in Eastern European Reforming Countries: A Theoretical Framework. In: European Association of Comparative Economic Studies, 8-10 September. Budapest.

Working Papers

NAIDITCH, C. and VRANCEANU, R. (2024). *Migrant smuggling to Europe: A two-sector model with directed search*. WP 2401, ESSEC Business School.

LAMIRAUD, K., PATRIS, J. and VRANCEANU, R. (2023). *Experimental evidence on the value of time and structure in market negotiations*. WP 2303, ESSEC Business School.

CHARLOT, O., NAIDITCH, C. and VRANCEANU, R. (2023). *Smuggling of Forced Migrants to Europe: A Matching Model*. WP 2309, ESSEC Business School.

BESANCENOT, D., LAMIRAUD, K. and VRANCEANU, R. (2021). *Balance Billing as an Adherence to Treatment Signalling Device*. 2103, ESSEC Business School.

NAIDITCH, C. and VRANCEANU, R. (2020). *A Matching Model of the Market for Migrant Smuggling Services*. WP2002, ESSEC Business School.

BLONDEL, S. and VRANCEANU, R. (2020). *COVID-19 Mortality and Health Expenditures Across European Countries: The Positive Correlation Puzzle*. WP2005, ESSEC Business School.

BESANCENOT, D., LAMIRAUD, K. and VRANCEANU, R. (2020). *A Model for Dual Healthcare Market with Congestion Differentiation*. WP2012, ESSEC Business School.

BESANCENOT, D. and VRANCEANU, R. (2020). *Profession and Deception: Experimental Evidence on Lying Behavior Among Business and Medical Students*. WP2006, ESSEC Business School.

JUNG, S. and VRANCEANU, R. (2020). *Student satisfaction with distance education during the COVID-19 first-wave: A cross-cultural perspective*. WP2007, ESSEC Business School.

VRANCEANU, R. and SUTAN, A. (2020). *Who should pay the bill for employee upskilling?* WP2008, ESSEC Business School.

BESANCENOT, D. and VRANCEANU, R. (2020). *The Generosity Spillover Effect of Pledges in a Two-Person Giving Game*. WP2009, ESSEC Business School.

BESANCENOT, D. and VRANCEANU, R. (2019). *Pledges as a Social Influence Device: Experimental Evidence*. WP1908, ESSEC Business School.

SUTAN, A. and VRANCEANU, R. (2019). *Managerial Behavior in the Lab: Information Disclosure, Decision Process and Leadership Style*. WP1910, ESSEC Business School.

PEREZ, F., HOLLARD, G., VRANCEANU, R. and DUBART, D. (2019). *How Serious is the Measurement-Error Problem in a Popular Risk-Aversion Task?* WP1911, ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (2019). *Working Time and Wage Rate Differences: A Contract Theory Approach*. WP1913, ESSEC Business School.

BESANCENOT, D., SIRVEN, N. and VRANCEANU, R. (2018). *A Model of Hospital Congestion in Developing Countries*. 1804, ESSEC Business School.

BESANCENOT, D. and VRANCEANU, R. (2018). *Crowdfunding with Overenthusiastic Investors: A Global Game Model*. ESSEC Business School.

VRANCEANU, R. and DUBART, D. (2018). *Experimental Evidence on Deceitful Communication: Does Everyone Have a Price?* 1806, ESSEC Business School.

DAVINO, C., ESPOSITO VINZI, V., SANTACREU VASUT, E. and VRANCEANU, R. (2017). *An Attitude Model of Environmental Action: Evidence from Developing and Developed Countries*. ESSEC Business School.

- JUNG, S. and VRANCEANU, R. (2017). *Experimental Estimates of Men's and Women's Willingness to Compete: Does the Gender of the Partner Matter?* 1701, ESSEC Business School.
- PEIA, O. and VRANCEANU, R. (2017). *Experimental Evidence on Bank Runs under Partial Deposit Insurance*. 1705, ESSEC Business School.
- VRANCEANU, R., SUTAN, A. and DUBART, D. (2016). *Discontent with Taxes and the Timing of Taxation: Experimental Evidence*. ESSEC Business School.
- GROLLEAU, G., MATEU, G., SUTAN, A. and VRANCEANU, R. (2015). *"Facta non verba": An experiment on pledging and giving*. ESSEC Business School.
- PEIA, O. and VRANCEANU, R. (2015). *Bank Funding Constraints and the Cost of Capital of Small Firms*. ESSEC Business School.
- JUNG, S. and VRANCEANU, R. (2015). *Experimental Evidence on Gender Interaction in Lying Behavior*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2015). *Fear of Novelty: A Model of Scientific Discovery with Strategic Uncertainty*. ESSEC Business School.
- JUNG, S. and VRANCEANU, R. (2015). *Gender Interaction in Teams: Experimental Evidence on Performance and Punishment Behavior*. ESSEC Business School.
- LAMIRAUD, K. and VRANCEANU, R. (2015). *Group Gender Composition and Economic Decision-Making: Evidence from the Kallystée Business Game*. ESSEC Business School.
- SUTAN, A. and VRANCEANU, R. (2015). *Lying about Delegation*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2014). *A Model of Scholarly Publishing with Hybrid Academic Journals*. ESSEC Business School.
- PEIA, O. and VRANCEANU, R. (2014). *Optimal Return in a Model of Bank Small-business Financing*. ESSEC Business School.
- NAIDITCH, C. and VRANCEANU, R. (2013). *A Two-country Model of High Skill Migration with Public Education*. ESSEC Business School.
- VRANCEANU, R., BESANCENOT, D. and DUBART, D. (2013). *Can Rumors and Other Uninformative Messages Cause Illiquidity?* ESSEC Business School.
- VRANCEANU, R., EL OUARDIGHI, F. and DUBART, D. (2013). *Coordination in Teams: A Real Effort-task Experiment with Informal Punishment*. ESSEC Business School.
- VRANCEANU, R. (2013). *Corporate Profit, Entrepreneurship Theory and Business Ethics*. ESSEC Business School.
- EL OUARDIGHI, F., KOGAN, K. and VRANCEANU, R. (2013). *Publish or Teach? Analysis of the Professor's Optimal Career Path*. ESSEC Business School.
- GROLLEAU, G., SUTAN, A. and VRANCEANU, R. (2013). *Taking the Well-being of Future Generations Seriously: Do People Contribute More to Intra-temporal or Inter-temporal Public Goods?* ESSEC Business School.
- VRANCEANU, R. (2012). *The Euro Sovereign Debt Crisis and the Built-in Instability of the Euro*. ESSEC Business School.
- VRANCEANU, R. and BESANCENOT, D. (2012). *The Fiscal Multiplier in a Time of Massive Public Debt: The Euro Area Case*. ESSEC Business School.

- BESANCENOT, D., DUBART, D. and VRANCEANU, R. (2012). *The Value of Lies in an Ultimatum Game with Imperfect Information*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2011). *Experimental Evidence on the "Insidious" Illiquidity Risk*. ESSEC Business School.
- VRANCEANU, R. and BARTHELEMY, J. (2011). *Knowledge in Economics and Economic Reform: An Analysis of French Survey Data*. ESSEC Business School.
- BESANCENOT, D., HUYNH, K. and VRANCEANU, R. (2010). *A Matching Model of the Academic Publication Market*. ESSEC Business School.
- VRANCEANU, R., SUTAN, A. and DUBART, D. (2010). *Trust and Financial Trades: Lessons from an Investment Game Where Reciprocators Can Hide Behind Probabilities*. ESSEC Business School.
- VRANCEANU, R., LAOT, M. and DUBART, D. (2010). *Une échelle de mesure de la connaissance en raisonnement économique et résultats d'une enquête menée en décembre 2009*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2009). *Banks' Risk Race: A Signaling Explanation*. ESSEC Business School.
- BESANCENOT, D., HUYNH, K. and VRANCEANU, R. (2009). *Desk Rejection in an Academic Publication Market Model with Matching Frictions*. ESSEC Business School.
- VRANCEANU, R. (2009). *Four Myths and a Financial Crisis*. ESSEC Business School.
- NAIDITCH, C. and VRANCEANU, R. (2009). *Migratory Equilibria with Invested Remittances*. ESSEC Business School.
- NAIDITCH, C. and VRANCEANU, R. (2009). *Remittances as a Social Status Signaling Device*. ESSEC Business School.
- ROMANIUK, K. and VRANCEANU, R. (2008). *Asset Prices and Asymmetries in the Fed's Interest Rate Rule: A Financial Approach*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2008). *Financial Distress and Banks' Communication Policy in Crisis Times*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2008). *Migratory Policy in Developing Countries: How to Bring Best People Back?* ESSEC Business School.
- FOURÇANS, A. and VRANCEANU, R. (2008). *Money in the Inflation Equation: The Euro Area Evidence*. ESSEC Business School.
- BESANCENOT, D., FARIA, J.R. and VRANCEANU, R. (2008). *Why Business Schools Do So Much Research: A Signaling Explanation*. ESSEC Business School.
- NAIDITCH, C. and VRANCEANU, R. (2007). *International Remittances and Residents' Labour Supply in a Signaling Model*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2007). *Multiple Equilibria in a Firing Game with Impartial Justice*. ESSEC Business School.
- VRANCEANU, R. (2007). *The Moral Layer of Contemporary Economics: A Virtue Ethics Perspective*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2006). *Can Incentives for Research Harm Research? A Business Schools Tale*. ESSEC Business School.

- FOURÇANS, A. and VRANCEANU, R. (2006). *Is the ECB So Special? A Qualitative and Quantitative Analysis*. ESSEC Business School.
- BESANCENOT, D., HUYNH, K. and VRANCEANU, R. (2006). *The "Read or Write" Dilemma in Academic Production: A European Perspective*. ESSEC Business School.
- NAIDITCH, C. and VRANCEANU, R. (2006). *Transferts des migrants et offre de travail dans un modèle de signalisation*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2005). *Le financement public du secteur de la défense, une source d'inefficacité ?* ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2005). *Socially Efficient Managerial Dishonesty*. ESSEC Business School.
- VRANCEANU, R. (2005). *The Ethical Dimension of Economic Choices*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2004). *Excessive Liability Dollarization in a Simple Signaling Model*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2004). *The Information Limit to Honest Managerial Behavior*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2003). *Financial Instability under Floating Exchange Rate*. ESSEC Business School.
- FOURÇANS, A. and VRANCEANU, R. (2002). *ECB Monetary Policy Rule: Some Theory and Empirical Evidence*. ESSEC Business School.
- CERNAT, L. and VRANCEANU, R. (2001). *Globalisation and Growth: New Evidence from Central and Eastern Europe*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2001). *Incertitude, bien-être et distribution des salaires dans un modèle de recherche d'emploi*. ESSEC Business School.
- BESANCENOT, D., HUYNH, K. and VRANCEANU, R. (2001). *Public Debt: From Insolvency to Illiquidity Default*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2001). *Quality Leaps and Price Distribution in an Equilibrium Search Model*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2001). *Quality Uncertainty and Welfare in a Search Economy*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (2001). *Technological Change, Acquisition of Skills and Wages in a Search Economy*. ESSEC Business School.
- GUYOT, M. and VRANCEANU, R. (1999). *La réduction des budgets de la défense en Europe : économie budgétaire ou concurrence budgétaire ?* ESSEC Business School.
- CONTENSOU, F. and VRANCEANU, R. (1999). *Working Time and Unemployment in an Efficiency Wage Model*. ESSEC Business School.
- BESANCENOT, D. and VRANCEANU, R. (1998). *A Model of Manager Corruption in Developing Countries with Macroeconomic Implications*. ESSEC Business School.
- VRANCEANU, R. (1998). *A Simple Matching Model of Unemployment and Working Time Determination with Policy Implications*. ESSEC Business School.
- CONTENSOU, F. and VRANCEANU, R. (1998). *Réduction de la durée du travail et complémentarité des niveaux de qualification*. ESSEC Business School.

VRANCEANU, R. and WARIN, T. (1998). *Une étude théorique de la coordination budgétaire en union monétaire*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1998). *Working Time in a Model of Wage-Hours Negotiation*. ESSEC Business School.

BESANCENOT, D., ROCHETEAU, G. and VRANCEANU, R. (1997). *Effects of Currency Unit Substitution in a Search Equilibrium Model*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1997). *Effects of Working Time Constraints on Employment: A Two-sector Model*. ESSEC Business School.

VRANCEANU, R. (1997). *Investment through Retained Earnings and Employment in Transitional Economies*. ESSEC Business School.

BESANCENOT, D. and VRANCEANU, R. (1997). *Reputation in a Model of Economy-wide Privatization*. ESSEC Business School.

BESANCENOT, D. and VRANCEANU, R. (1997). *Reputation in a Model of Exchange Rate Policy with Incomplete Information*. ESSEC Business School.

FOURÇANS, A. and VRANCEANU, R. (1997). *Fiscal Coordination in the EMU: A Theoretical and Policy Perspective*. ESSEC Business School.

BESANCENOT, D. and VRANCEANU, R. (1996). *Les syndicats français, une formalisation élémentaire*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1996). *Output Density and the Foundations of Generalized Production Functions*. ESSEC Business School.

SOUVETON, R. and VRANCEANU, R. (1996). *The Risk of Default on Public Debts in a Monetary Union: The Case for a European Compensation Fund*. ESSEC Business School.

FOURÇANS, A. and VRANCEANU, R. (1995). *A Model of Structural and Cyclical Employment in Transitional Economies*. ESSEC Business School.

BESANCENOT, D. and VRANCEANU, R. (1995). *Cohérence temporelle et politique de privatisation dans les économies en transition*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1995). *Daily Working Hours, Unemployment and the Generalised Production Function*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1995). *Structure de coût du travail et formation des horaires*. ESSEC Business School.

FOURÇANS, A. and VRANCEANU, R. (1994). *Structural Unemployment in Eastern European Reforming Countries*. ESSEC Business School.

Published Cases

VRANCEANU, R. (2012). Tensions sur le taux de change et risques macroéconomiques : une étude de la décision de la Banque Nationale Suisse du 6 septembre 2011. ESSEC Business School.

Press

GUYOT, M. and VRANCEANU, R. (2023). L'ennuyeuse embellie du marché du travail, caillou dans la chaussure de la Fed. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2023). 2023 : quels risques macroéconomiques et quelles opportunités politiques pour Emmanuel Macron ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2023). L'UE à l'heure du choix face au retour du protectionnisme et du chacun pour soi. *La Tribune*.

VRANCEANU, R. (2023). Why Scientific Integrity Is So Important for Quality Research. *ESSEC Knowledge*.

GUYOT, M. and VRANCEANU, R. (2023). Qui est à blâmer pour les pertes de la BCE ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2023). Banques européennes : 15.000 milliards de raisons d'être inquiet. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2023). Pourquoi le « monstre de l'inflation » résiste à la hausse des taux. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2023). Inflation élevée : la faute des entreprises ou des pouvoirs publics ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Face à l'internationale inflationniste, les gouvernements sont aux abonnés absents. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). La zone euro ne peut plus esquiver un retour à la discipline budgétaire. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Quelles conséquences économiques de la guerre en Ukraine pour l'Europe ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Chute de Liz Truss : la revanche de l'économie. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Dette publique : le désaccord européen. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Grève et salaires chez Total : établir un lien entre profits et morale est dangereux. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Les Français accepteraient dorénavant plus de chômage pour moins d'inflation. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Élections présidentielles : le cartel des politiciens neutralise le marché du travail. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Inflation américaine : après le déni, les remèdes de Gribouille. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Six facteurs clefs pour ressusciter l'industrie européenne. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Le retour de l'inflation ou la disparition de la lampe d'Aladin. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Les banques centrales entrent enfin en guerre contre l'inflation. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Après un premier quinquennat un peu maigre, que pouvons-nous attendre d'un second quinquennat Macron ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Inflation, croissance nulle et plein-emploi : bienvenue dans la stagflation 2.0. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Plein-emploi et inflation surprise : Milton Friedman avait (encore une fois) raison. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Croissance net zéro ou décroissance, que choisir ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Inflation, croissance nulle et plein-emploi : bienvenue dans la stagflation 2.0. *The Conversation*.

GUYOT, M. and VRANCEANU, R. (2022). Les arbitrages de l'inflation. *Les Echos*.

GUYOT, M. and VRANCEANU, R. (2022). Pour moins d'inflation, les Français seraient prêts à voir le chômage augmenter. *Le Journal du Dimanche*.

GUYOT, M. and VRANCEANU, R. (2022). Pouvoir d'achat : politiques habituelles, imprécations habituelles, rien de neuf. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2022). Les Français accepteraient dorénavant plus de chômage pour moins d'inflation. *The Conversation*.

VRANCEANU, R. and GUYOT, M. (2021). L'analyse de la conjoncture économique devient l'art de prévoir le présent. *The Conversation*.

VRANCEANU, R. and GUYOT, M. (2021). Pourquoi la perspective d'une inflation incontrôlée n'est plus à exclure. *The Conversation*.

VRANCEANU, R. and GUYOT, M. (2021). Entreprises : l'impact de la crise n'est pas qu'une question de secteur. *The Conversation*.

VRANCEANU, R. (2021). The Nobel Prize in Economics 2021: A Neat Approach to Causality. *ESSEC Knowledge*.

GUYOT, M. and VRANCEANU, R. (2021). Plus rien à craindre bonnes gens, Carrefour reste français. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). Attention, l'inflation est en vue, et l'atterrissage sera difficile. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). Que révèle l'échec européen du vaccin ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). Pourquoi la perspective d'une inflation incontrôlée n'est plus à exclure. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). Danone, vaccin Covid-19, transition énergétique : trois illustrations de la complexité du profit. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). Joe Biden, nouveau Procuste de la fiscalité des entreprises. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). Super League versus UEFA ? Éthique ou abus de position dominante ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). La levée des brevets des vaccins contre le Covid : l'imposture populiste. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). Qui seront les gagnants et les perdants du retour de l'inflation ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). Conjoncture : sur le pont du Titanic la fête bat son plein... mais gare à l'iceberg. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). A quoi va ressembler le monde d'après Covid-19 ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). Augmenter les salaires, l'erreur française habituelle à ne pas commettre cette fois. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). L'inflation est là, le pire, lui, est à venir. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). Le sous-emploi des immigrés, à qui la faute ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). Vices et vertus du "chèque inflation". *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2021). Inflation : les gouvernements pris à leur propre piège. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). Changement climatique, la troisième voie. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). Quel est le vrai prix du vert ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). La France désindustrialisée et nue face au virus, comment y remédier ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). De la crise sanitaire à la crise économique. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). Déconfinement, le compte à rebours est lancé. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). Principe de précaution : quel serait le pire scénario économique pour l'euro ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). La hausse des bas salaires américains, une promesse tenue par Donald Trump. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). Le coronavirus : le marché des obligations en quarantaine ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). Coronavirus, inversion de la courbe des taux et récession. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). La Banque centrale européenne (BCE) : sauveur ou suiveur ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). Changement climatique, un problème global d'offre et de demande. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). Economie : que nous réserve 2020 ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). Vaccin : Biotech 1 - démagogie 0. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). Les effets pervers d'une écologie à crédit. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). Loi Pacte, profit et réalité : une dure leçon pour Danone. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2020). La marchandisation du travail cause de la pandémie (et du changement climatique) ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2019). La détestation des riches, une « nouvelle » ancienne mode dangereuse. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2019). Black Friday : l'écologisme contre l'emploi et le pouvoir d'achat. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2019). Ordonnances travail : l'inefficacité de la réforme à petits pas. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2019). La fin sans gloire de l'industrie du tabac. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2019). L'écologisme contre l'écologie. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2019). Alstom-Siemens : les critiques habituelles des nostalgiques du planisme. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2019). La privatisation des écoles de commerce, une réforme à double tranchant. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2018). Convergence des luttes ou divergence des buts ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2018). Innovation planifiée versus innovation de rupture. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2018). La crise des gilets jaunes, ou la difficulté de réformer. *La Tribune*.

VRANCEANU, R. (2017). CSG ou TVA, quel impôt pour protéger la compétitivité ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2017). Déficit commercial : 27 milliards ... de raisons de reformer le marché du travail. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2017). Election présidentielle : 5 vues du marché du travail. *La Tribune*.

FOURÇANS, A. and VRANCEANU, R. (2017). Il n'y a pas de raison d'avoir peur du Bitcoin. Du moins aujourd'hui. *Le Monde*.

GUYOT, M. and VRANCEANU, R. (2017). Taxer les excavateurs, la dernière solution au chômage. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2016). Donald Trump peut être un bon Président des Etats Unis. *La Tribune*.

VRANCEANU, R. (2016). Europe Needs the UK and Its Sense of Economic Direction. *ESSEC Knowledge*.

GUYOT, M. and VRANCEANU, R. (2016). Soins d'urgence ou boîte à pansements pour le Docteur Hollande ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2016). Suicides à France Télécom : des dirigeants coupables, le système français aussi. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2015). Grèce : la victoire classique de la démagogie sur la réforme. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2015). Internet des Objets : les start-up françaises face à l'incohérence publique. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2015). La longue route des PIGS de l'opprobre au triomphe. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2015). Le coup de poker de Draghi. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2015). Le poison du "planisme" à la française. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2015). Les Enfoirés, les privilèges des anciens et le chômage des jeunes. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2015). Lutte contre Daech : quel rôle pour le secteur privé ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2015). Repasser à trois opérateurs télécoms serait une erreur pour le pays. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2015). Troika 1 - Syriza 1. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). Why Don't French People Trust Free Markets? *Points of View - ESSEC Knowledge*.

GUYOT, M. and VRANCEANU, R. (2014). À quand, enfin, de vraies réformes ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). Alstom : la cession de l'énergie à GE, une bonne nouvelle pour l'économie française. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). Ce que cache vraiment le compte pénibilité. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). Chômage : un bon diagnostic, une solution erronée. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). De l'austérité en France ? De qui se moque-t-on ? *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). Fusion SFR-Numericable : une bonne nouvelle pour l'économie. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). Heureusement, l'Europe est là pour nous imposer une dose de libéralisme. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). Jean Tirole, un prix Nobel pour un français d'exception. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). La déflation a bon dos, M. Valls. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). La loi Florange, ou la méconnaissance gouvernementale de l'économie. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). Le CICE, ou la chronique d'un échec annoncé. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). Le compte pénibilité ou l'esprit Big brother. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). Les cadres victimes d'un accord sur l'assurance-chômage injuste et inefficace. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). L'éthique libérale et le pape François. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). Profit et bien public : le cas des pesticides bio. *La Tribune*.

GUYOT, M. and VRANCEANU, R. (2014). Travail du dimanche : que la liberté de choix soit garantie ! *La Tribune*.

VRANCEANU, R. (2013). Is today's business school only as good as its research? *ESSEC Knowledge*.

- GUYOT, M. and VRANCEANU, R. (2013). Pourquoi la cigarette électronique est aussi affaire de morale. *Les Echos*, pp. 14.
- VRANCEANU, R. (2009). Origines, moments critiques et conséquences de la crise financière de 2007-2009. *Oeconomica*, pp. 63-83.
- FOURÇANS, A. and VRANCEANU, R. (2008). Pourquoi il faut renforcer la concurrence bancaire. *Les Echos*.
- FOURÇANS, A. and VRANCEANU, R. (2008). US Policymakers Could Learn from ECB. *Financial Times*, pp. 10.
- VRANCEANU, R. (2007). Le contrat de travail unique. *Le Figaro*.
- VRANCEANU, R. (2007). O Furtuna Financiara in Luna August. *Saptamana Financiara*, pp. 15.
- VRANCEANU, R. (2006). Recherche en management : quels enjeux ? *Reflets ESSEC Magazine*, pp. 30-31.
- VRANCEANU, R. and BESANCENOT, D. (2005). France Télécom : une augmentation téléphonée. *Les Echos*.
- FOURÇANS, A. and VRANCEANU, R. (2004). Banquiers, encore un effort pour entrer dans la concurrence ! *Les Echos*.
- CONTENSOU, F. and VRANCEANU, R. (2004). La TVA à la carte. *Le Monde*.
- CONTENSOU, F. and VRANCEANU, R. (2003). Les 35 heures ou le discours sans la méthode. *Le Monde*.
- CONTENSOU, F. and VRANCEANU, R. (2003). L'impasse académique française. *Le Monde*.
- MAILLARD, O. and VRANCEANU, R. (2001). Etats-Unis : une récession sans inflation ? *Le Figaro*.
- VRANCEANU, R. (2001). French in a State Over Danone Closures. *Financial Times*.
- VRANCEANU, R. and GUYOT, M. (2001). Pourquoi des entreprises profitables licencient-elles ? *Les Echos*, pp. 62.
- CONTENSOU, F. and VRANCEANU, R. (2000). Les lois Aubry ou les voiles de l'économie. *Les Echos*, pp. 10-11.

OTHER RESEARCH ACTIVITIES

Editorial Board Membership

Since 2007 Global Economy Journal

2002 - 2003 Economic Systems

Ad-hoc reviewer for :

Business and Society, Business Ethics, the Environment and Responsibility, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Labour Economics, Nature Human Behaviour, Plos One, Review of International Economics

Affiliations

- 2015 - 2019 Member of the WES Expert Group (Economic Analysis <http://www.cesifo-group.de/>)
- Since 2009 Member of Association Française d'Economie Expérimentale, France

PhD Supervision

- 2016 Oana PEIA (ESSEC Business School), Thesis co-director, First Placement: Assistant Professor - University College Dublin School of Economics
- 2012 E. VALAT (Université Paris 2 Panthéon-Assas), Thesis co-director, First Placement: Researcher, INED
- 2009 C. NAIDITCH (Université Paris 1 Panthéon-Sorbonne), Thesis co-director, First Placement: Lecturer, University of Lille
- 2007 M. MANGOT (ESSEC Business School), Thesis co-director, First Placement: Freelance consultant
- 2005 C. BEN LAKHDAR (Université Paris 1 Panthéon-Sorbonne), Thesis co-director, First Placement: Professor, University of Lille
- 2004 K. ROMANIUK (Université Paris 1 Panthéon-Sorbonne), Thesis co-director, First Placement: Professor, China

PROFESSIONAL ACTIVITIES

Consulting

- 2006 Independent Expert for the European Commission and the OSB Consulting (Austria) - Peer Review on "Incentives for indefinite contracts in Spain"
- 2005 Financing defense firms in France (and Europe), a study under the coordination of M. Guille et J. Belin, Paris 2 University, financed by the French Ministry of Defense
- 2003 - 2004 IER and EU financed project: "Romanian monetary policy and institutions: Meeting the EU challenge"
- 2002 IER and EU financed project: Deregulating International Movements of Capital in Romania
- 2001 IER and World Bank supported project : Romanian Monetary Policy 1995-2001

Other professional activities

- 2017 - 2023 External member of the Scientific Committee of the Burgundy School of Business, France
- 2010 - 2011 President Elect of the ITFA