Vinay SUBRAMANIAN

Assistant Professor
Department: Management
ESSEC Business School
3 avenue Bernard Hirsch
95021 Cergy-Pontoise
France

Email: B00837616@essec.edu

EDUCATION

2026	Doctor of Philosophy, Management, Wharton School, United States of America *Entrepreneurship & Strategy*
2010	Master of Business Administration, Finance, Massachusetts Institute of Technology, United States of America
2003	Master of Science, Engineering, University of Maryland, United States of America
2000	Bachelor of Science, Engineering, Indian Institute of Technology (IIT), India

EMPLOYMENT

Full-time academic positions

2026 - Present	Assistant Professor, ESSEC Business School, France

Other professional experiences

2018 - 2022	Managing Director, Stakeboat Capital, India
2016 - 2017	Managing Director (Investments), Boson Ventures (Emaar), United Arab Emirates
2014 - 2016	Director, Corporate Development/ Ventures, Flipkart Internet, India
2012 - 2014	Vice-President, Peepul Capital LLP, India
2010 - 2012	Investment Banking Associate, Goldman Sachs, United States of America
2003 - 2008	Engineer/ Project Lead, Schlumberger Oilfield Services, France

PUBLICATIONS

Conference proceedings

SUBRAMANIAN, V. (2025). Lean Thinking, Deep Impact? Exploration Strategies and Commercialization of Deeptech Ventures. In: *Academy of Management Annual Meeting*. Academy of Management Proceedings.

Working Papers

SUBRAMANIAN, V. (2025). *Beyond Lean: Exploration Sequencing and Learning in Deep-tech Ventures*. The Wharton School Research Paper.

SUBRAMANIAN, V. and HSU, D.H. (2025). *Acquisitions as a Venture Scaling Strategy: Adolescent Firms and Innovation Outcomes*. The Wharton School Research Paper.