

Judy QIU

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RESEARCH INTERESTS

work relationships, gender, personality, ethics

EDUCATION

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| 2023 | Doctor of Philosophy, Organizational Behavior, London Business School, United Kingdom |
| 2016 | Master of Research, Economics, London Business School, United Kingdom |
| 2014 | Bachelor of Arts, Economics, Mount Holyoke College, United States of America |

EMPLOYMENT

Full-time academic positions

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| 2023 - Present | Assistant Professor, ESSEC Business School, France |
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PUBLICATIONS

Journal Articles

- EFFRON, D., QIU, J. and SHULMAN, D. (2026). Moral Deliberation Reduces People's Intentions to Share Headlines They Recognize as "Fake News". *Journal of Experimental Psychology: general*, 155(3), pp. 603-628.
- QIU, J. and KESEBIR, S. (2026). Gender Differences in Aversion to Social Comparison Feedback. *Personality and Social Psychology Bulletin*, In press, pp. 1-18.
- QIU, J. and KESEBIR, S. (2026). How Narcissistic Followers Navigate Leader Relationships: Bonding Efforts, Strategic Support-Seeking and Gossip. *Journal of Organizational Behavior*.
- LANGDON, J., HELGASON, B.A., QIU, J. and EFFRON, D. (2024). It's not literally true, but you get the gist: How nuanced understanding of truth encourage people to condone and spread misinformation. *Current Opinion in Psychology*, 57, pp. 101788.
- QIU, J., KESEBIR, S., GÜNAYDIN, G., SELÇUK, E. and WASTI, S.A. (2022). Gender differences in interpersonal trust: Disclosure behavior, benevolence sensitivity and workplace implications. *Organizational Behavior and Human Decision Processes*, 169, pp. 104119.

Book chapters

- KESEBIR, S., YOUNG LEE, S., QIU, J. and PILLUTLA, M. (2020). Same-sex peer norms: implications for gender differences in negotiation. In: Mara Olekalns, Jessica A. Kennedy eds. *Research Handbook on Gender and Negotiation*. 1 ed. Cheltenham: Edward Elgar Publishing Ltd, pp. 117-131.

Conference proceedings

QIU, J. and KESEBIR, S. (2023). Follower Narcissism and Relational Grandiosity. In: *83rd Annual Meeting of the Academy of Management 2023 Annual Meeting Proceedings*. Academy of Management.

CHUN, J., KRISTAL, A., LEE, M.J. and QIU, J. (2022). Relative Performance Feedback: Gendered Preferences and Asymmetric Costs. In: *Academy of Management Annual Meeting Proceedings*. Seattle: Academy of Management.

Conferences

QIU, J., KU, G. and HELGASON, B.A. (2023). Gender and moral decoupling. In: 36th Annual Conference of the International Association for Conflict Management (IACM). Thessaloniki.

QIU, J. and KESEBIR, S. (2023). Gender differences in relative feedback preferences. In: 83rd Annual Meeting of the Academy of Management. Boston.