

Judy QIU

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RESEARCH INTERESTS

sexe, gender, narcissism

EDUCATION

2023	Doctor of Philosophy, Organizational Behavior, London Business School, United Kingdom
2016	Master of Research, Economics, London Business School, United Kingdom
2014	Bachelor of Arts, Economics, Mount Holyoke College, United States of America

EMPLOYMENT

Full-time academic positions

2023 - Present Assistant Professor, ESSEC Business School, France

PUBLICATIONS

Journal Articles

LANGDON, J., HELGASON, B.A., QIU, J. and EFFRON, D. (2024). It's not literally true, but you get the gist: How nuanced understanding of truth encourage people to condone and spread misinformation. *Current Opinion in Psychology*, 57, pp. 101788.

QIU, J., KESEBIR, S., GÜNAYDIN, G., SELÇUK, E. and WASTI, S.A. (2022). Gender differences in interpersonal trust: Disclosure behavior, benevolence sensitivity and workplace implications. *Organizational Behavior and Human Decision Processes*, 169, pp. 104119.

Book chapters

KESEBIR, S., YOUNG LEE, S., QIU, J. and PILLUTLA, M. (2020). Same-sex peer norms: implications for gender differences in negotiation. In: Mara Olekalns, Jessica A. Kennedy eds. *Research Handbook on Gender and Negotiation*. 1 ed. Cheltenham: Edward Elgar Publishing Ltd, pp. 117-131.

Conference proceedings

QIU, J. and KESEBIR, S.S. (2023). Follower Narcissism and Leader-Directed Behaviors: The Role of Relational Grandiosity. In: *Academy of Management Annual Meeting Proceedings*. Boston: Academy of Management.

CHUN, J., KRISTAL, A., LEE, M.J. and QIU, J. (2022). Relative Performance Feedback: Gendered Preferences and Asymmetric Costs. In: *Academy of Management Annual Meeting Proceedings*. Seattle: Academy of Management.