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Department: Management

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RESEARCH INTERESTS

Corporate-government relations, Global strategy, International Business, International Institutions,

EMPLOYMENT

Full-time academic positions

2025 - Present Professor, ESSEC Business School, France

GRANTS AND HONORS

Awards and Honors

2022 Winner, Best Proposal in Stakeholder Strategy, Strategic Management Society, 2022

PUBLICATIONS

Journal Articles

BHATT, H. and JANDHYALA, S. (2026). Holdup and Firms' Relative Advantage in Private Infrastructure Projects. *Academy of Management Perspectives*, In press, <https://doi.org/10.5465/amp.2023.0187>, pp. 1-17.

CHOUDHURY, A., JANDHYALA, S. and NANDKUMAR, A. (2025). Economic nationalism and the home court advantage. *Strategic Management Journal*, 46(1), pp. 242-272.

WANG, D., WEINER, R.J., LI, Q. and JANDHYALA, S. (2021). Leviathan as foreign investor: Geopolitics and sovereign wealth funds. *Journal of International Business Studies*, 52(7), pp. 1238-1255.

JANDHYALA, S. and OLIVEIRA, F. (2021). The role of international anti-corruption regulations in promoting socially responsible practices. *Journal of Economic Behavior and Organization*, 190, pp. 15-32.

BLAKE, D. and JANDHYALA, S. (2019). Managing Policy Reversals: Consequences for Firm Performance. *Strategy Science*, 4(2), pp. 61-174.

GERTZ, G., JANDHYALA, S. and SKOVGAARD POULSEN, L.N. (2018). Legalization, Diplomacy, and Development: Do Investment Treaties De-politicize Investment Disputes? *World Development*, (107), pp. 239-252.

JANDHYALA, S. (2015). International and Domestic Dynamics of Intellectual Property Protection. *Journal of World Business*, 50(2), pp. 284-293.

JANDHYALA, S. and PHENE, A. (2015). The Role of Intergovernmental Organizations in Cross-border Knowledge Transfer and Innovation. *Administrative Science Quarterly*, 60(4), pp. 712-743.

JANDHYALA, S. and WEINER, R. (2014). Institutions sans Frontières: International Agreements and Foreign Investment. *Journal of International Business Studies*, 45(6), pp. 649-669.

Books and book editor

JANDHYALA, S. (2025). *The Great Disruption: How Geopolitics is Changing Companies, Managers, and Work*. 1st ed. Cambridge: Cambridge University Press.

Book chapters

JANDHYALA, S. (2020). The Politics of Investor-State Dispute Settlement: How Strategic Firms Evaluate Investment Arbitration. In: Chaisse, Julien, Choukroune, Leïla, Jusoh, Sufian eds. *Handbook of International Investment Law and Policy*. 1st ed. Springer.

Conference proceedings

NANDKUMAR, A., JANDHYALA, S. and CHOUDHURY, A. (2021). Economic nationalism and the home court advantage. In: *Academy of Management Proceedings*. Academy of Management, pp. 14685.

JANDHYALA, S. and WEINER, R.J. (2014). Do International Investment Agreements Protect Investment? Micro-Level Evidence. In: *Best Paper Proceedings: 2014 Academy of Management Annual Meeting*. Academy of Management.

Conferences

JANDHYALA, S., LI, Q. and BHATT, H. (2024). Impact of Geopolitical Tensions on Targeted and Non-Targeted Firms: Evidence from India. In: 2024 India Strategy Conference. Ahmedabad.

CHENG, S. and JANDHYALA, S. (2023). International Institutions and Firms' Perception of the Investment Climate: Evidence from the International Investment Regime. In: Asian PolMeth, The Society for Political Methodology. Singapore.

CHENG, S. and JANDHYALA, S. (2022). Overcoming Institutional Voids: International Institutions and the Investment Climate. In: 2022 Strategic Management Society Annual Conference. London.

CHENG, S. and JANDHYALA, S. (2022). Overcoming institutional voids: International institutions and the investment climate. In: 2022 Academy of Management Annual Meeting. Seattle.

CHENG, S. and JANDHYALA, S. (2022). Overcoming institutional voids: International institutions and the investment climate. In: 2022 Global Strategy and Emerging Markets Conference. Online.

BLAKE, D. and JANDHYALA, S. (2021). Corporate Political Influence around the World. In: 2021 Academy of Management Annual Meeting.

JANDHYALA, S. (2020). How Do You Frame Research in a New Context? In: 2019 Globalizing Organization Theory: Conference and Paper Development Workshop.

CHENG, S. and JANDHYALA, S. (2020). Strategic Determinants of Investor-State Dispute Settlement. In: 2020 Strategic Management Society Annual Conference.

JANDHYALA, S. and BHATT, H. (2020). Political Risk Reversal: Strategic Holdup of Firms by Government. In: 2020 Academy of Management Annual Meeting.

JANDHYALA, S. and BLAKE, D. (2019). Managing Policy Reversals: Consequences for Firm Performance. In: 2019 Strategy Science Conference.

JANDHYALA, S. (2018). Corporate Actors and Developmental Outcomes. In: 78th Academy of Management Annual Meeting.

JANDHYALA, S. and BHATT, H. (2018). How “Developmental” Are Developmental Banks? Multilateral Development Banks as Intermediaries in Electricity Generation Projects in India. In: 38th Strategic Management Society (SMS) Annual Conference.

JANDHYALA, S. (2018). Managing Political Risk – a Role for Multilateral Development Banks in Private Infrastructure Projects. In: Global Order and International Society Workshop, Global Order and International Society Workshop, Fung Global Fellows Program.

JANDHYALA, S. (2018). Managing the Public-Private Interface – a Role for International Organizations. In: International Conference on Blended Development Finance and the New Industrial Policy.

JANDHYALA, S., GERTZ, G. and POULSEN, L. (2018). Opening the Black Box of Commercial Diplomacy: Home Country Influence in Foreign Investment Disputes. In: 2018 Frontiers in International Business Symposium.

BLAKE, D., JANDHYALA, S., WERNER, T. and BARBER, B. (2018). Political Institutions and Firm Strategy. In: 38th Strategic Management Society (SMS) Annual Conference.

JANDHYALA, S. and BHATT, H. (2018). Strategic Political Risk: The Case of Aggressive Bidding in Infrastructure Projects. In: 2018 Strategic Management Society (SMS) Hyderabad Special Conference.

JANDHYALA, S. (2017). International Organizations and Political Risk – the Case of Multilateral Development Banks in Infrastructure Projects. In: 58th International Studies Association Annual Convention 2017.

JANDHYALA, S. (2017). Managing Political Risk: Multilateral Development Banks in Infrastructure Projects. In: 2017 Academy of Management Annual Meeting.

JANDHYALA, S. (2017). Political Shock and Firm Performance: Evidence from Telecommunications License Cancellations in India. In: 2017 Industry Studies Conference.

JANDHYALA, S. (2017). Political Shock and Firm Performance: Evidence from Telecommunications License Cancellations in India. In: 21st Annual Conference of the Society for Institutional & Organizational Economics.

JANDHYALA, S. (2015). Global Governance and Firm Strategy. In: 2015 Annual Meeting of the Academy of Management.

JANDHYALA, S., GERTZ, G. and POULSEN, L. (2015). Legalization and Diplomacy: Evidence from the Investment Regime. In: 2015 Academy of International Business Annual Meeting.

JANDHYALA, S. and OLIVEIRA, F. (2015). Unethical Behavior under Strategic Interaction: Analysis of the Bribing Game between Domestic and Multinational Firms. In: 12th Atlanta Competitive Advantage Conference.

JANDHYALA, S. and POULSEN, L. (2014). Finished Business? Investor-State Relations and Arbitration. In: 2014 American Political Science Association Annual Meeting.

PHENE, A. and JANDHYALA, S. (2014). Global R&D and Firm Innovation: Configuration and Collaborative Capability. In: Academy of International Business (AIB) 2014 Annual Meeting.

JANDHYALA, S. and OLIVEIRA, F. (2014). Investing in Bribes. In: 2014 Strategic Management Society (SMS) Special Conference: Strategic Management in the Asian Century. Dealing with Dynamism, Diversity and Development.

JANDHYALA, S. (2013). Effectiveness of International Anti-Corruption Regulations: A Simulation Model. In: 2013 Academy of Management Annual Meeting.

WEINER, R.J. and JANDHYALA, S. (2013). Institutions sans Frontières: International Agreements and Foreign Investment. In: American Political Science Association 2013 Annual Meeting.

Prefaces of a journal

CIRAVEGNA, L., HARTWELL, C., JANDHYALA, S., TINGBANI, I. and NEWBURRY, W. (2023). Geopolitics in International Business: Challenges and Insights. *Academy of International Business Insights*, 23(1).

Presentations at a Faculty research seminar

JANDHYALA, S. (2023). International institutions and firms' perception of the investment climate: Evidence from the international investment regime. In: Copenhagen Business School. Copenhagen.

JANDHYALA, S. (2023). The Domestic Effect of International Institutions: Evidence from the International Investment Regime. In: Indian School of Business. Hyderabad.

JANDHYALA, S. (2023). How do Multinational Firms Respond to Country Positioning in the New World Order? Evidence from the Effect of Country Membership in the AIIB on FDI. In: Indian Institute of Management. Bangalore.

JANDHYALA, S. (2023). Experiments on Geopolitics and Trust: The Case of Data Protection by Technology Firms. In: National University of Singapore. Singapore.

Press

JANDHYALA, S. (2025). Geopolitics and the future of work. *ESSEC Knowledge*.

JANDHYALA, S. (2022). How Can Anti-corruption Regulations Promote Social Responsibility? *ESSEC Knowledge*.

JANDHYALA, S. (2015). Bringing the State Back In: India's 2015 Model BIT. *Columbia FDI Perspectives*.