

# François CONTENSOU

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## EDUCATION

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| 1973 | MSc of Science in Management, ESSEC Business School, France                                  |
| 1950 | Agrégé des techniques économiques de gestion, France   |
| 1950 | DES from the Faculty of Law and Economic Sciences, Université Paris 2 Panthéon-Assas, France |

## EMPLOYMENT

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### Full-time academic positions

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| 1972 - Present | Emeritus Professor, ESSEC Business School, France |
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## PUBLICATIONS

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### Journal Articles

- CONTENSOU, F. and VRANCEANU, R. (2024). Contrats de travail et emploi dans un modèle ville-périphérie. *Revue Economique*, 75(2), pp. 271-300.
- CONTENSOU, F. and VRANCEANU, R. (2021). Working time and wage rate differences: Revisiting the role of preferences and labor scarcity. *Research in Economics*, 75(2), pp. 164-175.
- CONTENSOU, F. (2008). Tarification binomiale du monopsonne. *Revue d'Économie Industrielle*, 122(2), pp. 45-65.
- CHARLETY-LEPERS, P. and CONTENSOU, F. (2007). Droit, économie et discrimination. *Revue Internationale de Droit Economique*, pp. 389-414.
- CONTENSOU, F. and VRANCEANU, R. (1998). A Model of Working Time under Utility Competition in the Labor Market. *Journal of Economics*.
- CONTENSOU, F. and VRANCEANU, R. (1996). Structure de coût généralisée et horaire optimal. *Economie et Prévision (articles académiques)*, pp. 37-51.
- CONTENSOU, F. (1993). Le triangle de Weber : une étude géométrique. *Revue d'Économie Régionale & Urbaine*, pp. 705-716.
- CONTENSOU, F. and YON, B. (1987). Les fondements économiques de la concurrence : leur signification pour les industriels et les distributeurs. *Economie et Gestion Agro-Alimentaire*, pp. 32-39.

### Books and book editor

CONTENSOU, F. and VRANCEANU, R. (2003). *Macroéconomie. Outils d'analyse, monnaie européenne et ouverture internationale*. ESKA, 308 pages.

CONTENSOU, F. and VRANCEANU, R. (2000). *Working Time: Theory and Policy Implications*. Edward Elgar Publishing Ltd, 220 pages.

CONTENSOU, F. and VRANCEANU, R. (1996). *Introduction à la théorie macroéconomique*. ESKA, 245 pages.

### Book chapters

CONTENSOU, F. (1989). La marque, l'efficiences économique et la formation des prix. In: *La Marque*. 1st ed. McGraw-Hill.

### Conference proceedings

CONTENSOU, F. (1999). Working-time and Employment in a Cost of Change Model. In: *Papers from the 1999 EALE Conference*. Maastricht University.

CONTENSOU, F. and VRANCEANU, R. (1997). Effects of Working Time Constraints on Employment: A Two-sector Model. In: *Papers from the 1997 EALE Conference (CD ROM)*. University of Aarhus, pp. 1-19.

CONTENSOU, F. and VRANCEANU, R. (1996). Daily Working Hours, Unemployment and the Generalised Production Function. In: *Eighth EALE Annual Conference*. KEPE (Centre of Planning and Economic Research), pp. 1-19.

### Conferences

CONTENSOU, F. and VRANCEANU, R. (1996). Horaires de travail : analyse microéconomique des conflits.

CONTENSOU, F. and VRANCEANU, R. (1996). Optimal Duration of Work, and the Generalised Production Function.

### Working Papers

CONTENSOU, F. and VRANCEANU, R. (2019). *Working Time and Wage Rate Differences: A Contract Theory Approach*. WP1913, ESSEC Business School.

CONTENSOU, F. (2004). *Legal Profit-Sharing: Shifting the Tax Burden in a Dual Economy*. ESSEC Business School.

CHAU, M. and CONTENSOU, F. (2004). *Profit-sharing as Tax Saving and Incentive Device*. ESSEC Business School.

CONTENSOU, F. (2000). *Profit-sharing constraints, effort, output and welfare*. ESSEC Business School.

CONTENSOU, F. and LEE, J. (1999). *Interactions on the Quality of Services in Franchise Chains: Externalities and Free-riding Incentives*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1999). *Working Time and Unemployment in an Efficiency Wage Model*. ESSEC Business School.

CONTENSOU, F. (1998). *Heures supplémentaires et captation du surplus des travailleurs*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1998). *Réduction de la durée du travail et complémentarité des niveaux de qualification*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1998). *Working Time in a Model of Wage-Hours Negotiation*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1997). *Effects of Working Time Constraints on Employment: A Two-sector Model*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1996). *Output Density and the Foundations of Generalized Production Functions*. ESSEC Business School.

CONTENSOU, F. (1996). *Two-parts Tariffs : Behavior of the Non-discriminating Monopsony*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1995). *Daily Working Hours, Unemployment and the Generalised Production Function*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1995). *Structure de coût du travail et formation des horaires*. ESSEC Business School.

CONTENSOU, F. (1992). *Le triangle de Weber : une solution géométrique*. ESSEC Business School.

CONTENSOU, F. (1989). *Discrimination et droits d'entrée : théorie de la tarification binômiale par l'acheteur dominant*. ESSEC Business School.

CONTENSOU, F. (1986). *Discrimination et droits d'entrée : conséquences de l'application d'une tarification binômiale par une firme dominante*. ESSEC Business School.

### Book reviews

CONTENSOU, F. (2003). *Introduction à la microéconomie des entreprises*. Transversalités, France.

### Press

CHARLETY-LEPERS, P. and CONTENSOU, F. (2004). *Après la réforme des retraites*. *Les Echos*.

CONTENSOU, F. and VRANCEANU, R. (2004). *La TVA à la carte*. *Le Monde*.

CONTENSOU, F. and VRANCEANU, R. (2003). *Les 35 heures ou le discours sans la méthode*. *Le Monde*.

CONTENSOU, F. and VRANCEANU, R. (2003). *L'impasse académique française*. *Le Monde*.

CHARLETY-LEPERS, P. and CONTENSOU, F. (2001). *La face cachée de la participation*. *Les Echos*.

CONTENSOU, F. and VRANCEANU, R. (2000). *Les lois Aubry ou les voiles de l'économie*. *Les Echos*, pp. 10-11.

## OTHER RESEARCH ACTIVITIES

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### Affiliations

Since 1944     Member of the European Association of Labor Economics

## PROFESSIONAL ACTIVITIES

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### Consulting

1944 - Present Supervisor of the competitive examination (economics) for entrance at the management level (Adjoint de Direction) in Banque de France