François CONTENSOU

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EDUCATION

1973	MSc of Science in Management, ESSEC Business School, France
1950	Agrégé des techniques économiques de gestion, France
1950	DES from the Faculty of Law and Economic Sciences, Université Paris 2 Panthéon-Assas, France

EMPLOYMENT

Full-time academic positions

1972 - Present Emeritus Professor, ESSEC Business School, France

PUBLICATIONS

Journal Articles

CONTENSOU, F. and VRANCEANU, R. (2024). Contrats de travail et emploi dans un modèle ville-périphérie. *Revue Economique*, 75(2), pp. 271-300.

CONTENSOU, F. and VRANCEANU, R. (2021). Working time and wage rate differences: Revisiting the role of preferences and labor scarcity. *Research in Economics*, 75(2), pp. 164-175.

CONTENSOU, F. (2008). Tarification binomiale du monopsone. *Revue d'Économie Industrielle*, 122(2), pp. 45-65.

CHARLETY-LEPERS, P. and CONTENSOU, F. (2007). Droit, économie et discrimination. *Revue Internationale de Droit Economique*, pp. 389-414.

CONTENSOU, F. and VRANCEANU, R. (1998). A Model of Working Time under Utility Competition in the Labor Market. *Journal of Economics*.

CONTENSOU, F. and VRANCEANU, R. (1996). Structure de coût généralisée et horaire optimal. *Economie et Prévision (articles académiques)*, pp. 37-51.

CONTENSOU, F. (1993). Le triangle de Weber : une étude géométrique. *Revue d'Économie Régionale & Urbaine*, pp. 705-716.

CONTENSOU, F. and YON, B. (1987). Les fondements économiques de la concurrence : leur signification pour les industriels et les distributeurs. *Economie et Gestion Agro-Alimentaire*, pp. 32-39.

Books and book editor

CONTENSOU, F. and VRANCEANU, R. (2003). *Macroéconomie. Outils d'analyse, monnaie européenne et ouverture internationale*. ESKA, 308 pages.

CONTENSOU, F. and VRANCEANU, R. (2000). *Working Time: Theory and Policy Implications*. Edward Elgar Publishing Ltd, 220 pages.

CONTENSOU, F. and VRANCEANU, R. (1996). *Introduction à la théorie macroéconomique*. ESKA, 245 pages.

Book chapters

CONTENSOU, F. (1989). La marque, l'efficience économique et la formation des prix. In: *La Marque*. 1st ed. McGraw-Hill.

Conference proceedings

CONTENSOU, F. (1999). Working-time and Employment in a Cost of Change Model. In: *Papers from the 1999 EALE Conference*. Maastricht University.

CONTENSOU, F. and VRANCEANU, R. (1997). Effects of Working Time Constraints on Employment: A Two-sector Model. In: *Papers from the 1997 EALE Conference (CD ROM)*. University of Aarhus, pp. 1-19.

CONTENSOU, F. and VRANCEANU, R. (1996). Daily Working Hours, Unemployment and the Generalised Production Function. In: *Eighth EALE Annual Conference*. KEPE (Centre of Planning and Economic Research), pp. 1-19.

Conferences

CONTENSOU, F. and VRANCEANU, R. (1996). Horaires de travail : analyse microéconomique des conflits.

CONTENSOU, F. and VRANCEANU, R. (1996). Optimal Duration of Work, and the Generalised Production Function.

Working Papers

CONTENSOU, F. and VRANCEANU, R. (2023). *Contrats de travail et emploi dans un modèle ville-périphérie*. WP 2308, ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (2019). *Working Time and Wage Rate Differences: A Contract Theory Approach*. WP1913, ESSEC Business School.

CONTENSOU, F. (2004). *Legal Profit-Sharing: Shifting the Tax Burden in a Dual Economy*. ESSEC Business School.

CHAU, M. and CONTENSOU, F. (2004). *Profit-sharing as Tax Saving and Incentive Device*. ESSEC Business School.

CONTENSOU, F. (2000). *Profit-sharing constraints, effort, output and welfare*. ESSEC Business School.

CONTENSOU, F. and LEE, J. (1999). *Interactions on the Quality of Services in Franchise Chains: Externalities and Free-riding Incentives*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1999). *Working Time and Unemployment in an Efficiency Wage Model*. ESSEC Business School.

CONTENSOU, F. (1998). *Heures supplémentaires et captation du surplus des travailleurs*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1998). *Réduction de la durée du travail et complémentarité des niveaux de qualification*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1998). *Working Time in a Model of Wage-Hours Negotiation*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1997). *Effects of Working Time Constraints on Employment: A Two-sector Model*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1996). *Output Density and the Foundations of Generalized Production Functions*. ESSEC Business School.

CONTENSOU, F. (1996). *Two-parts Tariffs : Behavior of the Non-discriminating Monopsony*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1995). *Daily Working Hours, Unemployment and the Generalised Production Function*. ESSEC Business School.

CONTENSOU, F. and VRANCEANU, R. (1995). *Structure de coût du travail et formation des horaires*. ESSEC Business School.

CONTENSOU, F. (1992). *Le triangle de Weber : une solution géométrique*. ESSEC Business School.

CONTENSOU, F. (1989). *Discrimination et droits d'entrée : théorie de la tarification binômiale par l'acheteur dominant*. ESSEC Business School.

CONTENSOU, F. (1986). *Discrimination et droits d'entrée : conséquences de l'application d'une tarification binômiale par une firme dominante*. ESSEC Business School.

Book reviews

CONTENSOU, F. (2003). Introduction à la microéconomie des entreprises. Transversalités, France.

Press

CHARLETY-LEPERS, P. and CONTENSOU, F. (2004). Après la réforme des retraites. *Les Echos*.

CONTENSOU, F. and VRANCEANU, R. (2004). La TVA à la carte. *Le Monde*.

CONTENSOU, F. and VRANCEANU, R. (2003). Les 35 heures ou le discours sans la méthode. *Le Monde*.

CONTENSOU, F. and VRANCEANU, R. (2003). L'impasse académique française. *Le Monde*.

CHARLETY-LEPERS, P. and CONTENSOU, F. (2001). La face cachée de la participation. *Les Echos*.

CONTENSOU, F. and VRANCEANU, R. (2000). Les lois Aubry ou les voiles de l'économie. *Les Echos*, pp. 10-11.

OTHER RESEARCH ACTIVITIES

Affiliations

Since 1944 Member of the European Association of Labor Economics

PROFESSIONAL ACTIVITIES

Consulting

1944 - Present Supervisor of the competitive examination (economics) for entrance at the management level (Adjoint de Direction) in Banque de France