

Sam GARG

Professeur

Département: Management

ESSEC Business School

5 Nepal Park

139408 Singapore

Singapour

Email: samgarg@essec.edu

INTERETS DE RECHERCHE

Stratégie, Entrepreneuriat, Théorie organisationnelle, Comportement organisationnel, rapports de

FORMATION

2011 Doctor of Philosophy, Sciences de Gestion, Autre discipline, Stanford University, États-Unis

EXPERIENCE PROFESSIONNELLE

Positions académiques principales

2025 - Présent Professeur, ESSEC Business School, France

2023 - 2025 Professeur associé, ESSEC Business School, Singapour

BOURSES, PRIX ET DISTINCTIONS

Prix et Distinctions

2024 Best Paper Award at the India Strategy Conference, sponsored by the Academy of Management Strategy Division, Indian Institute of Management Ahmedabad, Inde

2024 Runner-up for Best Paper Award, at the Strategic Management Society Annual Conference (Strategic Leadership and Governance Interest Group) in Oct 2024, Strategic Management Society, États-Unis

PUBLICATIONS

Articles

GARG, S., HOWARD, M. et COX PAHNKE, E. (2025). Directors in new technology-based ventures: An empirical inquiry. *Journal of Business Venturing*, 40(2), pp. 106431.

GARG, S. et BINGHAM, C.B. (2025). Fostering positive CEOboard relationships: Board synchronization skill and relationship cycles in new ventures. *Strategic Management Journal*, 46(5), pp. 1251-1292.

LI, Y. et GARG, S. (2025). Balancing power: The role of independent directors on venture boards. *Journal of Business Venturing*, 40(4), pp. 106483.

GARG, S. et BINGHAM, C. (2025). How CEOs Can Build a Better Relationship with the Board. *Harvard Business Review*.

CHO, J., GARG, S. et LEE, J. (2021). Opening the Black Box: Boards of Directors, Competitive Aggressiveness, and Firm Performance. *Academy of Management Proceedings*, 2021(1), pp. 12953.

GARG, S. (2020). Venture Governance: A New Horizon for Corporate Governance. *Academy of Management Perspectives*, 34(2), pp. 252-265.

GARG, S., JOHN LI, Q. et SHAW, J.D. (2019). Entrepreneurial firms grow up: Board undervaluation, board evolution, and firm performance in newly public firms. *Strategic Management Journal*, 40(11), pp. 1882-1907.

GARG, S., LI, Q. et SHAW, J.D. (2018). Undervaluation of directors in the board hierarchy: Impact on turnover of directors (and CEOs) in newly public firms. *Strategic Management Journal*, 39(2), pp. 429-457.

GARG, S. et LI, Q. (2018). Director Undervaluation, Board Evolution, and Firm Performance. *Academy of Management Proceedings*, 2018(1), pp. 12709.

FURR, N.R., CAVARRETTA, F. et GARG, S. (2012). Who Changes Course? The Role of Domain Knowledge and Novel Framing In Making Technology Changes. *Strategic Entrepreneurship Journal*, 6(3), pp. 236-256.

Chapitres d'ouvrage

WESTPHAL, J.D. et GARG, S. (2021). Boards of Directors and Strategic Management in Public Firms and New Ventures. Dans: Irene M. Duhaime, Michael A. Hitt, Majorie A. Lyles eds. *Strategic Management: State of the Field and Its Future*. 1 ed. Oxford University Press, pp. 411-426.

Actes d'une conférence

GARG, S., KUSNADI, H. et CHO, J. (2024). Accounting Financial Expert Directors: Trade-offs of Increased Financial Monitoring. Dans: *44th Strategic Management Society (SMS) Annual Conference 2024*. Dubai: Strategic Management Society (SMS).

RHEE, C. et GARG, S. (2024). Remedies for Growing Pains: How Venture Leaders Manage Stalemates when Scaling Senior Executive Team. Dans: *Academy of Management Annual Meeting Proceedings*. Academy of Management.

Conférences

GARG, S. et BINGHAM, C. (2025). Fostering Positive CEO-Board Relationship in New Ventures. Dans: 2025 Strategic Management Society (SMS) 45th Annual Conference. San Francisco.

GARG, S., HOWARD, M. et PAHNKE, E. (2024). An Empirical Exploration of Boards of Directors of Technology Ventures. Dans: 2024 Workshop for Journal of Business Venturing Special Issue on Venture Boards. Zurich.

GARG, S. et RHEE, C.G. (2024). Remedies For Growing Pains: How Venture Leaders Manage Stalemates When Scaling Senior Exec Teams. Dans: 2024 India Strategy Conference. Ahmedabad, Gujarat.

GARG, S. (2024). Business scholars on boards and innovation. Dans: 84th Annual Meeting of the Academy of Management (AOM 2024). Chicago.

GARG, S. (2023). Women Entrepreneurship In Korean Livestreaming: New Business Models And The Weak Governance Of Online Platforms. Dans: 2023 Technology, Innovation and Entrepreneurship. Frankfurt.

GARG, S., RHEE C, C. et PARK, E. (2023). Remedies For Growing Pains: How Venture CEOs Resolve Stalemate Conflicts With New Professional Executives. Dans: 2023 Strategic Management Society (SMS) Annual Conference. Toronto.

GARG, S. (2023). Strategies for Scaling Up. Dans: 83rd Annual Meeting of the Academy of Management 2023. Boston.

FURR, N.R., CAVARRETTA, F. et GARG, S. (2011). The Dangers of Deep Knowledge: New Ventures in the U.S. Solar Industry. Dans: West Coast Research Symposium.

FURR, N.R., CAVARRETTA, F. et GARG, S. (2011). The Dangers of Deep Knowledge: New Ventures in the U.S. Solar Industry. Dans: Academy of Management Annual Meeting 2011.

FURR, N.R., CAVARRETTA, F. et GARG, S. (2011). The Dangers of Deep Knowledge: New Ventures in the U.S. Solar Industry. Dans: EGOS Annual Meeting 2011.

Presse

GARG, S. (2025). How to Foster a Positive Ceo-Board Relationship. *ESSEC Knowledge*.

AUTRES ACTIVITES DE RECHERCHE

Co-direction d'une revue

2021 - 2027 Strategic Entrepreneurship Journal

Membre d'un comité de lecture

Depuis 2022 Organization Science

Depuis 2019 Corporate Governance: An International Review

2018 - 2020 Strategic Entrepreneurship Journal

Depuis 2017 Academy of Management Journal

Affiliations

Depuis 2021 Member, academic advisory board (aka Stewardship Discussion Circle), Temasek-sponsored Stewardship Asia Centre, Singapore, 2021 – (Temasek is Singapore's sovereign wealth fund, one of the largest in the world), Stewardship Discussion Circle, Singapour

Supervision de thèses / HDR

2025 M. TRÖBINGER (ESSEC Business School), Directeur de thèse